

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the fiscal year ended December 31, 1998  
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OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-7416  
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VISHAY INTERTECHNOLOGY, INC.  
(Exact name of registrant as specified in its charter)

Delaware ----- (State or other jurisdiction of incorporation or organization)	38-1686453 ----- (I.R.S. employer identification no.)
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63 Lincoln Highway Malvern, Pennsylvania ----- (Address of principal executive offices)	19355-2120 ----- (Zip code)
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Registrant's telephone number, including area code: (610) 644-1300  
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Securities registered pursuant to Section 12(b) of the Act:

Title of each class -----	Name of each exchange on which registered -----
Common Stock, \$.10 par value -----	New York Stock Exchange -----

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No  
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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of the Common Stock held by non-affiliates of the registrant as of March 26, 1999, assuming conversion of all its Class B Common Stock held by non-affiliates into Common Stock of the registrant was \$870,908,000.

As of March 26, 1999, registrant had 59,346,433 shares of its Common Stock and 8,321,654 shares of its Class B Common Stock outstanding.

Portions of the registrant's definitive proxy statement, which will be filed within 120 days of December 31, 1998, are incorporated by reference into Part III.

PART I.  
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Item 1. DESCRIPTION OF BUSINESS  
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General

Vishay Intertechnology, Inc. (together with its consolidated subsidiaries, "Vishay" or the "Company") is a leading international manufacturer and supplier of discrete passive electronic components and discrete active electronic components, particularly resistors, capacitors, inductors, diodes and transistors. The Company offers its customers "one-stop" access to one of the

most comprehensive electronic component lines of any manufacturer in the United States or Europe. Passive electronic components, discrete active electronic components and integrated circuits are the primary elements of every electronic circuit. The Company manufactures one of the broadest lines of surface mount devices, a format for electronic components that has evolved into the standard required by most customers. In addition, the Company continues to produce components in the traditional leaded form. Components manufactured by the Company are used in virtually all types of electronic products, including those in the computer, telecommunications, military/aerospace, instrument, automotive, medical and consumer electronics industries.

Since early 1985, Vishay has pursued a business strategy that principally consists of the following elements:

1. expansion within the electronic components industry, primarily through the acquisition of other manufacturers with established positions in major markets, reputations for product quality and reliability and product lines with which the Company has substantial marketing and technical expertise;

2. reduction of selling, general and administrative expenses through the integration or elimination of redundant sales offices and administrative functions at acquired companies;

3. achievement of significant production cost savings through the transfer and expansion of manufacturing operations to regions, such as Israel, Mexico, Portugal, the Czech Republic, Taiwan and the People's Republic of China, where the Company can take advantage of lower labor costs and available tax and other government-sponsored incentives; and

4. maintaining significant production facilities in those regions where the Company markets the bulk of its products in order to enhance customer service and responsiveness.

As a result of this strategy, Vishay has grown during the past fourteen years from a small manufacturer of precision resistors and strain gages to one of the world's largest manufacturers and suppliers of a broad line of electronic components.

In 1997, Vishay entered the discrete active electronic components business, with its \$138 million purchase of a 65% interest in Lite-On Power Semiconductor Corporation ("LPSC"), a Taiwan-based company that is a major supplier of discrete active electronic components in Asia. The acquisition, which closed in July 1997, not only represented Vishay's first step into the \$14 billion discrete semiconductor market but also positioned the Company to increase its penetration of the Asian market with its existing lines of passive components. Currently, Vishay Lite-On Power Semiconductor Corporation's ("Vishay LPSC") product line includes small-signal transistors, zeners, transient voltage suppressors, small-signal diodes, schottkys, rectifiers and bridges.

On March 2, 1998, the Company purchased 80.4% of Siliconix Incorporated (NASDAQ; SILI) and 100% of TEMIC Semiconductor GmbH for a total of \$549,889,000 in cash. On March 4, 1998, the Company sold the Integrated Circuits Division of TEMIC to Atmel Incorporated for a total of \$105,755,000 in cash. Siliconix, is a publicly traded chip maker based in Santa Clara, California which designs, markets and manufactures power and analog semiconductor products for computers, cell

phones, fixed communications networks, automobiles and other electronic systems. Siliconix has manufacturing facilities in the United States (in Santa Clara, California). Siliconix also maintains assembly and testing facilities, which include a company-owned facility in Taiwan, a joint venture in Shanghai, China and subcontractors in the Philippines, China and the United States. Siliconix reported worldwide sales of \$ 282.3 million in 1998.

The TEMIC acquisition continues Vishay's expansion efforts in the area of discrete active electronic components through the addition of TEMIC's product line, which includes: diodes, RF transistors, MOSFET switches, bipolar power switches, opto-electronic semiconductors, IRDC (Infrared Data Transceivers), POWER MOSFET, POWER IC (Integrated Circuits), Signal Processing Switches and JFETs (junction field-effect transistors).

Vishay continued to accelerate the restructuring of its passive components business in 1998, which included consolidating its Vishay Electronic Components operations in the United States, Europe and Asia into one entity. See "Management's Discussion and Analysis of Financial Condition and Results of Operations." The Company's intention is to

- (i) create a single worldwide organization under one management team,
- (ii) create further opportunities for synergies among its divisions and
- (iii) position the Company for stronger growth by streamlining the Company's ability to penetrate and create new markets.

Vishay was incorporated in Delaware in 1962 and maintains its principal executive offices at 63 Lincoln Highway, Malvern, Pennsylvania 19355-2120. The telephone number is (610) 644-1300.

## Products

Vishay designs, manufactures and markets electronic components that cover a wide range of products and technologies. The products primarily consist of:

- o fixed resistors,
- o tantalum capacitors,
- o multi-layer ceramic chip capacitors ("MLCC"),
- o film capacitors,
- o diodes and
- o transistors;

and, to a lesser extent:

- o inductors,
- o aluminum and specialty ceramic capacitors,
- o transformers,

- o potentiometers,
- o plasma displays and
- o thermistors.

The Company offers most of its product types in surface mount format and in the traditional leaded device format. The Company believes it produces one of the broadest lines of electronic components available from any single manufacturer.

Unlike integrated circuits (ICs), which combine the functions of many electronic components in one chip, discrete components perform one specific function per device. Discrete components can be passive devices or active (semiconductors) devices. Passive components, such as resistors, capacitors and inductors, adjust and regulate current or store energy and filter frequencies. Discrete semiconductor components such as diodes and transistors, convert AC currents to DC, amplify currents or switch electronic signals.

Resistors are basic components used in all forms of electronic circuitry to adjust and regulate levels of voltage and current. They vary widely in precision and cost, and are manufactured in numerous materials and forms. Resistive components may be either fixed or variable, the distinction being whether the resistance is adjustable (variable) or not (fixed). Resistors can also be used as measuring devices, such as Vishay's resistive sensors. Resistive sensors or strain gages are used in experimental stress analysis systems as well as in transducers for electronic measurement loads (scales), acceleration and fluid pressure.

Vishay manufactures virtually all types of fixed resistors, both in discrete and network forms. These resistors are produced for virtually every segment of the resistive product market, from resistors used in the highest quality precision instruments for which the performance of the resistors is the most important requirement, to resistors for which price is the most important factor.

Capacitors perform energy storage, frequency control, timing and filtering functions in most types of electronic equipment. The more important applications for capacitors are:

- o electronic filtering for linear and switching power supplies,
- o decoupling and bypass of electronic signals or integrated circuits and circuit boards, and
- o frequency control, timing and conditioning of electronic signals for a broad range of applications.

The Company's capacitor products primarily consist of: solid tantalum surface mount chip capacitors, solid tantalum leaded capacitors, wet/foil tantalum capacitors, MLCC capacitors, and film capacitors. Each capacitor product has unique physical and electrical performance characteristics that make each type of capacitor useful for specific applications. Tantalum and MLCC capacitors are generally used in conjunction with integrated circuits in applications requiring low to medium capacitance values, "capacitance" being the measure of the capacitor's ability to store energy. The tantalum capacitor is the smallest and most stable type of capacitor for its range of capacitance and is best suited for applications requiring medium capacitance values. MLCC capacitors, on the other hand, are more cost-effective for applications requiring lower capacitance values. The Company's MLCC capacitors are known for their particularly high reliability.

Discrete active devices are components that generate, control, regulate, amplify, or switch electronic signals or energy and must be interconnected with passive components. Integrated circuits consist of a number of active and passive components, interconnected on a single chip, that are intended to perform multiple functions.

Diodes are used to convert electrical currents from AC to DC and are applied in a broad range of electronic equipment that requires such conversion. Discrete power MOSFETs are used to switch and manage power in a wide range of electronic systems, including cell phones, portable and desktop computers, automobiles, instrumentation and industrial applications to switch and manage power. Power conversion ICs are used in applications where an input voltage from a battery or other supply source must be switched or converted to a level that is compatible with logic signals used by microprocessors and other digital components in a specific system. Motor control ICs control the starting, speed, or position of electric motors, such as the head-positioning and spindle motors in hard disk drives.

Vishay has taken advantage of the growth of the surface mount component market and is an industry leader in designing and marketing surface mount devices. Surface mount devices adhere to the surface of a circuit board rather than being secured by leads that pass through holes to the back side of the board. Surface mounting provides distinct advantages over through-hole mounting. For example, surface mounting allows the placement of more components on a circuit board, which is particularly desirable for a growing number of manufacturers who require greater miniaturization in products such as hand held computers and cellular telephones. Surface mounting also facilitates automation, resulting in lower production costs for equipment manufacturers than those associated with leaded devices. The Company also believes it is a market leader in the development and production of a wide range of surface mount devices, including:

- o thick film chip resistors,
- o thick film resistor networks and arrays,
- o metal film leadless resistors (MELFs),
- o molded tantalum chip capacitors,
- o coated tantalum chip capacitors,
- o film capacitors,
- o multi-layer ceramic chip capacitors,
- o thin film chip resistors,
- o thin film networks, wirewound chip resistors,
- o power strip resistors,
- o bulk metal foil chip resistors,
- o current sensing chips,
- o chip inductors,
- o chip transformers,
- o chip trimmers,
- o NTC chip thermistors, and

- o certain diodes and transistor products.

The Company also provides a number of component packaging styles to facilitate automated product assembly by its customers.

#### Markets

Vishay's products are sold primarily to original equipment manufacturers ("OEMs"), OEM subcontractors that assemble printed circuit boards and independent distributors that maintain large inventories of electronic components for resale to OEMs. Its products are used in, among other things, virtually every type of product containing electronic circuitry, including:

- o computer-related products,
- o telecommunications,
- o measuring instruments,
- o industrial equipment,
- o automotive applications,
- o process control systems,
- o military and aerospace applications,
- o consumer electronics,
- o medical instruments, and
- o scales.

For the year ended December 31, 1998, approximately 32.7% of the Company's net sales was attributable to customers in the United States, while the remainder was attributable to sales primarily in Europe and Asia.

In the United States, products are marketed through independent manufacturers' representatives, who are compensated solely on a commission basis, by the Company's own sales personnel and by independent distributors. The Company has regional sales personnel in several North American locations that make sales directly to OEMs and provide technical and sales support for independent manufacturers' representatives throughout the United States, Mexico and Canada. In addition, the Company uses independent distributors to resell its products. Outside North America, products are sold to customers in Germany, the United Kingdom, France, Israel, Japan, Singapore, Taiwan, South Korea, Brazil and other European and Pacific Rim countries through Company sales offices, independent manufacturers' representatives and distributors. In order to better serve its customers, the Company maintains production facilities in those regions where it markets the bulk of its products, such as the U.S., Germany, France and the U.K. In addition, to maximize production efficiencies, the Company seeks, whenever practicable, to establish manufacturing facilities in those regions, such as Israel, Mexico, Portugal, the Czech Republic, Taiwan and the People's Republic of China, where it can take advantage of lower labor costs and available tax and other government-sponsored incentives.

The Company undertakes to have its products incorporated into the design of electronic equipment at the

research and prototype stages. Vishay employs its own staff of application and field engineers who work with its customers, independent manufacturers' representatives and distributors to solve technical problems and develop products to meet specific needs.

The Company has qualified certain products under various military specifications, approved and monitored by the United States Defense Electronic Supply Center ("DESC"), and under certain European military specifications. Classification levels have been established by DESC based upon the rate of failure of products to meet specifications. In order to maintain the classification level of a product, tests must be continuously performed, and the results of these tests must be reported to DESC. If the product fails to meet the requirements for the applicable classification level, the product's classification may be reduced to a less stringent level. Various United States manufacturing facilities from time to time experience a product classification level modification. During the time that such level is reduced for any specific product, net sales and earnings derived from such product may be adversely affected.

The Company is aggressively undertaking to have the quality systems at most of its major manufacturing facilities approved under the ISO 9001 international quality control standard. ISO 9001 is a comprehensive set of quality program standards developed by the International Standards Organization. A majority of the Company's manufacturing operations have already received ISO 9001 approval and others are actively pursuing such approval.

Vishay's largest customers vary from year to year, and no customer has long-term commitments to purchase products of the Company. No customer accounted for more than 10% of the Company's sales for the year ended December 31, 1998.

#### Research and Development

Many of the Company's products and manufacturing processes have been invented, designed and developed by Company engineers and scientists. The Company maintains strategically located design centers where proximity to customers enables it to more easily satisfy the needs of the local market. These design centers are located in the United States (California, Connecticut, Maine, Nebraska, North Carolina, Pennsylvania), in Germany (Selb, Heilbronn, Landshut, Pfaffenberg, Backnang), in France (Nice, Evry) and Israel (Dimona, Migdal Ha-emek). The Company also maintains separate research and development staffs and promotes separate programs at a number of its production facilities to develop new products and new applications of existing products, and to improve manufacturing techniques. This decentralized system encourages individual product development at individual manufacturing facilities that occasionally have applications at other facilities. Company research and development costs (exclusive of purchased in-process research and development) were approximately \$28.9 million for 1998, \$7.0 million for 1997 and \$10.4 million for 1996, respectively. The major increase in research and development costs was due to the acquisition of Siliconix. Siliconix's expenditures were \$17.1 million for the year ended December 31, 1998. Significant effort has been expended on new power products and power IC's where continued rapid market growth is expected. These amounts do not include substantial expenditures for the development and manufacturing of machinery and equipment for new processes and for cost reduction measures. See "Competition."

#### Sources of Supplies

Although most materials incorporated in the Company's products are available from a number of sources, certain materials, particularly tantalum and palladium, are available only from a relatively limited number of suppliers.

Tantalum, a metal, is the principal material used in the manufacture of tantalum capacitors. It is purchased in powder and wire form primarily under annual contracts with domestic suppliers at prices that are subject to

periodic adjustment. The Company is a major consumer of the world's annual tantalum production. There are currently three major suppliers that process tantalum ore into capacitor grade tantalum powder. Although the Company believes that there is currently a surplus of tantalum ore reserves and a sufficient number of tantalum processors relative to foreseeable demand, and that the tantalum required by the Company has generally been available in sufficient quantities to meet requirements, the limited number of tantalum powder suppliers could lead to increases in tantalum prices that the Company may not be able to pass on to its customers.

Palladium is primarily purchased on the spot and forward markets, depending on market conditions. Palladium is considered a commodity and is subject to price volatility. The price of palladium has fluctuated in the range of approximately \$114 to \$417 per troy ounce during the last three years. Although palladium is currently found in South Africa and Russia, the Company believes that there are a sufficient number of domestic and foreign suppliers from which the Company can purchase palladium. However, an inability on the part of the Company to pass on increases in palladium costs to its customers could have an adverse effect on the margins of those products using the metal.

#### Inventory and Backlog

Although Vishay manufactures standardized products, a substantial portion of its products are produced to meet customer specifications. The Company does, however, maintain an inventory of resistors and other components. Backlog of outstanding orders for the Company's products was \$ 309.3 million, \$269.8 million and \$237.7 million, respectively, at December 31, 1998, 1997 and 1996. The increase in backlog at December 31, 1998 primarily reflects the acquisition of TEMIC.

Many of the orders in the Company's backlog may be cancelled by its customers, in whole or in part, although sometimes subject to penalty. To date, however, cancellations have not been significant.

#### Competition

The Company faces strong competition in its various product lines from both domestic and foreign manufacturers that produce products using technologies similar to those of the Company. The Company's main competitors for tantalum capacitors are KEMET Corporation, AVX Corporation and NEC Electronics Inc. For MLCC capacitors, competitors are KEMET, AVX, Murata and TDK Corp. For thick film chip resistors, competitors are Rohm Corp., Koa Speer Electronics Inc. and Yageo Corporation. For wirewound and metal film resistors, competitors are I.R.C. Inc., Rohm Corp. and Ohmite Manufacturing Company. For discrete active components, competitors are Philips, N.V., Rohm Corp., Motorola, Inc., Fairchild Corp., General Semi and Samsung Electro-Mechanics Co., Ltd.

The Company's competitive position depends on its product quality, know-how, proprietary data, marketing and service capabilities and business reputation, as well as on price. In respect to certain products, the Company competes on the basis of its marketing and distribution network, which provides a high level of customer service. For example, the Company works closely with its customers to have its components incorporated into their electronic equipment at the early stages of design and production and maintains redundant production sites for most of its products to ensure an uninterrupted supply of products. Further, the Company has established a National Accounts Management Program, which provides the Company's largest customers with one national account executive who can cut across Vishay business unit lines for sales, marketing and contract coordination. In addition, the breadth of the Company's product offerings enables the Company to strengthen its market position by providing its customers with "one-stop" access to one of the broadest selections of passive electronic components available from a direct manufacturing source.



A number of the Company's customers are contractors or subcontractors on various United States and foreign government contracts. Under certain United States Government contracts, retroactive adjustments can be made to contract prices affecting the profit margin on such contracts. The Company believes that its profits are not excessive and, accordingly, no provision has been made for any such adjustment.

Although the Company has numerous United States and foreign patents covering certain of its products and manufacturing processes, no particular patent is considered material to the business of the Company.

#### Manufacturing Operations

The Company strives to balance the location of its manufacturing facilities. In order to better serve its customers, the Company maintains production facilities in those regions where it markets the bulk of its products, such as the United States, Germany, France, Asia and the United Kingdom. To maximize production efficiencies, the Company seeks whenever practicable to establish manufacturing facilities in countries, such as Israel, Mexico, Portugal, the Czech Republic, Taiwan and the People's Republic of China, where it can take advantage of lower labor and tax costs and, in the case of Israel, to take advantage of various government incentives, including grants and tax relief.

At December 31, 1998, approximately 36% of the Company's identifiable assets were located in the United States, approximately 32% were located in Europe, approximately 15% were located in Israel, and approximately 17% were located in Asia. In the United States, the Company's main manufacturing facilities are located in Nebraska, South Dakota, North Carolina, Pennsylvania, Maine, Connecticut, Virginia, New Hampshire, Florida and, with the Siliconix acquisition, California. In Europe, the Company's main manufacturing facilities are located in Selb, Landshut, and Backnang, Germany; Nice, France; and, with the TEMIC acquisition, Heilbronn, Germany. In Israel, manufacturing facilities are located in Holon, Dimona, Beersheva and Migdal Ha-emek. In Asia, with the Lite-On and TEMIC acquisitions, the Company's main manufacturing facilities are located in Taiwan (two) and in Shanghai, China (five). The Company also maintains major manufacturing facilities in Juarez, Mexico and the Czech Republic. Over the past several years, the Company has invested substantial resources to increase capacity and to maximize automation in its plants, which it believes will further reduce production costs.

The Company has expanded, and plans to continue to expand, its manufacturing operations in Israel, where it benefits from the government's employment and tax incentive programs designed to increase employment, lower wage rates and attract a highly-skilled labor force, all of which have contributed substantially to the growth and profitability of the Company.

Under the terms of the Israeli government's incentive programs, once a project is approved, the recipient is eligible to receive the benefits of the related grants for the life of the project, so long as the recipient continues to meet preset eligibility standards. None of the Company's approved projects has ever been cancelled or modified and the Company has already received approval for a majority of the projects contemplated by its capital expenditure program. However, over the past few years, the government has scaled back or discontinued some of its incentive programs. Accordingly, there can be no assurance that in the future the Israeli government will continue to offer new incentive programs applicable to the Company or that, if it does, such programs will provide the same level of benefits the Company has historically received or that the Company will continue to be eligible to take advantage of them. Although the Company might be materially adversely affected if these incentive programs were no longer available to the Company for new projects, because a majority of the Company's projects in Israel already benefit from government incentive programs, the Company does not anticipate that any cutbacks in the incentive programs would have an adverse impact on its earnings and operations for at least several years. In addition, the Company might be materially adversely affected if hostilities were to occur in the Middle East that interfere with the Company's operations in Israel. The Company, however, has never experienced any material interruption in its Israeli operations in its 29 years of production there, in spite of several Middle East crises, including wars. For

the year ended December 31, 1998, sales of products manufactured in Israel accounted for approximately 21.5% of the Company's net sales.

In 1998 the Company accelerated the implementation of its strategy to shift manufacturing emphasis to higher automation in higher labor cost regions and to relocate a fair amount of production to regions with lower labor costs. As a result, the Company incurred significant restructuring costs in the year ended December 31, 1998 associated with the downsizing and closing of manufacturing facilities in Europe. See "Management's Discussion and Analysis of Financial Condition and Results of Operations."

See Note 14, "Business Segment and Geographic Area Data," of the Notes to Consolidated Financial Statements for financial information by geographic area.

#### Environment, Health and Safety

The Company has adopted an Environmental Health and Safety Corporate Policy that commits it to achieve and maintain compliance with applicable environmental laws, to promote proper management of hazardous materials for the safety of its employees and the protection of the environment, and to minimize the hazardous materials generated in the course of its operations. This policy is implemented with accountability directly to the Chairman of the Board of Directors. In addition, the Company's manufacturing operations are subject to various federal, state and local laws restricting discharge of materials into the environment.

The Company is not involved in any pending or threatened proceedings which would require curtailment of its operations. The Company continually expends funds to ensure that its facilities comply with applicable environmental regulations. In regard to its U.S. and European facilities, the Company is nearing completion of its undertaking to comply with new environmental regulations relating to the elimination of chlorofluorocarbons (CFCs) and ozone depleting substances (ODS) and other anticipated compliances with the Clean Air Act amendments of 1990. In regard to all other facilities, including those recently acquired, the Company has begun to take steps to implement its compliance with these programs.

The Company anticipates that it will undertake capital expenditures of approximately \$7,125,000 in fiscal 1999 for general environmental compliance and enhancement programs, including those to be applied at the TEMIC facilities. The Company has been named a Potentially Responsible Party (PRP) at nine Superfund sites which includes two Siliconix facilities. The Company has settled three of these for minimal amounts and does not expect the others to be material. While the Company believes that it is in material compliance with applicable environmental laws, it cannot accurately predict future developments or have knowledge of past occurrences on sites currently occupied by the Company. Moreover, the risk of environmental liability and remediation costs is inherent in the nature of the Company's business and, therefore, there can be no assurance that material environmental costs, including remediation costs will not arise in the future.

With each acquisition, the Company undertakes to identify potential environmental concerns and to minimize, or obtain indemnification for, the environmental matters it may be required to address. In addition, the Company establishes reserves for specifically identified potential environmental liabilities. The Company believes that the reserves it has established are adequate. Nevertheless, the Company often unavoidably inherits certain pre-existing environmental liabilities, generally based on successor liability doctrines. Although the Company has never been involved in any environmental matter that has had a material adverse impact on its overall operations, there can be no assurance that in connection with any past or future acquisition the Company will not be obligated to address environmental matters that could have a material adverse impact on its operations.

## Employees

As of December 31, 1998, the Company employed approximately 21,522 full time employees of whom approximately 16,066 were located outside the United States. Some of the Company's employees outside the U.S. are members of trade unions. In connection with the Company's 1998 restructuring program, the Company dismissed approximately 182 employees in its worldwide workforce. No assurance can be given that if the Company continues to restructure its operations in response to changing economic conditions that labor unrest or strikes, especially at European facilities, will not occur. See "Legal Proceedings."

## Year 2000 Compliance

Many existing computer systems and software products, including hardware platforms and software applications used by the Company in its various divisions world-wide (a portion of which are provided by outside suppliers), accept only two digit entries in the date code field. As a result, computer programs or hardware that have date-sensitive software or embedded chips may not properly distinguish 21st century dates from 20th century dates. This could result in system failure or miscalculations causing disruption of operations.

The Company has accorded to each of its divisions, including those in its U.S., Asian, Israeli and European facilities, responsibility for (i) assessment of each division's business information systems and related business processes used in its operations for year 2000 readiness and (ii) implementation of remediation in those areas where year 2000 issues exist. Since each of the Company's divisions has its own unique hardware and software applications, different approaches to the year 2000 issue have been required based upon the circumstances and requirements of each specific division. In some instances, for example, specific divisions have hired external contractors to assist in addressing the year 2000 issues while in other instances, internal staff have focused on remediation of the systems. Where necessary, upgrades to year 2000 compliant versions of third party software have been purchased. In addition, the Company has begun to use the business application software of SAP for its Roederstein (U.S.) operations and for TELEFUNKEN's operations to address some of the issues of year 2000 compliance. While the Company has not yet fully tested all its systems to determine whether they are year 2000 compliant, each division is on track in bringing its systems into compliance. The Company is also well underway in bringing its Asian and Israeli computer systems into year 2000 compliance. Management does not believe the Company will suffer any material loss of customers or other material adverse effects as a result of any modifications that are being implemented to make its systems year 2000 compliant.

The Company is also assessing the possible affect on its operations of the year 2000 readiness of critical suppliers of products and services. The Company's reliance on its key suppliers, and therefore on the proper functioning of their information systems and software, is increasing, and there can be no assurance that another company's failure to address year 2000 issues might not have an adverse effect on the Company.

The Company currently estimates the total cost of its Year 2000 project to be \$1,400,000. At December 31, 1998, the Company has incurred approximately \$1,000,000 of costs in connection with its Year 2000 project. The Company believes that it is unlikely to experience a material adverse impact on its financial condition or results of operations due to year 2000 compliance issues. However, since the assessment process is ongoing, year 2000 complications are not fully known, and potential liability issues are not clear, the full potential impact of the year 2000 on the Company is not known at this time.

Management of the Company believes it has an effective program in place to resolve the year 2000 issues in a timely manner. As noted above, the Company has not yet completed all necessary phases of the year 2000 program. In the event that the Company's systems are not rendered year 2000 compliant in a timely manner, the Company may experience significant disruptions in its operations including taking customer orders, manufacturing and shipping products, invoicing customers or collecting payments. In addition, disruptions in the economy

generally resulting from year 2000 issues could also materially affect the Company. The Company could be subject to litigation for computer systems product failure, for example, equipment shutdown or failure to properly date business records. The amount of potential liability and lost revenue cannot be reasonably estimated at this time.

The Company has contingency plans for certain critical applications and is working on such plans for others. These contingency plans involve, among other actions, manual workarounds and adjusting staffing strategies.

Item 2. PROPERTIES  
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As of December 31, 1998, the Company maintains approximately 69 manufacturing facilities. The principal locations of such facilities, along with available space including administrative offices, are:

Owned Locations -----	Approx. Available Space (Square Feet) -----
United States -----	
Columbus and Norfolk, NE*	336,000
Sanford, ME	225,000
Santa Clara, CA	220,000
Malvern and Bradford, PA*	215,000
Wendell and Statesville, NC*	193,000
Concord, NH	120,000
Roanoke, VA	120,000
Monroe, CT	91,000
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* two locations	
Foreign -----	
Germany (13 locations)	1,099,000
Israel (4 locations)	950,000
France (6 locations)	533,000
Portugal	299,000
Republic of China (Taiwan) (3 locations)	257,000
Czech Republic (4 locations)	141,000
Austria	104,000

Vishay owns an additional 272,000 square feet of manufacturing facilities located in Colorado, Maryland, New York, South Dakota and Florida.

Available leased facilities in the United States include 251,000 square feet of space located in California, South Dakota, Missouri, New Jersey and Massachusetts. Foreign leased facilities consist of 121,000 square feet in Mexico, 188,000 square feet in France, 153,000 square feet in England, 37,000 square feet in Canada, 190,000 square feet in China, 24,000 square feet in the Philippines, 23,000 square feet in Hungary, 74,000 square feet in the Czech Republic and 85,000 square feet in Germany. The Company also has facilities in Japan.

In the opinion of management, the Company's properties and equipment generally are in good operating condition and are adequate for its present needs. The Company does not anticipate difficulty in renewing existing leases as they expire or in finding alternative facilities.

Item 3. LEGAL PROCEEDINGS  
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The Company from time to time is involved in routine litigation incidental to its business. Management believes that such matters, either individually or in the aggregate, should not have a material adverse effect on the Company's business or financial condition.

As part of Vishay's 1996 restructuring program, the Company's subsidiary, Sprague France S.A., laid off certain workers at the company's facility in Tours, France. The trade union representing the workers claimed that the layoffs were not economically motivated, and were therefore prohibited under French law. A court ruled that, although the company would not be required to rehire the employees, the company would have to pay damages equal to approximately 10 million French Francs, approximately U.S. \$1,660,000 as of March 26, 1999, to the former employees. The Company has appealed this decision.

In 1996, the Company's 80.4% owned subsidiary, Siliconix, was a party to two environmental proceedings. The first involved property that Siliconix vacated in 1972. In July 1989, the California Regional Water Quality Control Board ("RWQCB") issued Cleanup and Abatement Order No. 89-115 both to Siliconix and the current owner of the property. The Order alleged that Siliconix contaminated both the soil and the groundwater on the property by the improper disposal of certain chemical solvents. The RWQCB considered both parties to be liable for the contamination and sought to have them decontaminate the site to acceptable levels. Siliconix subsequently reached a settlement of this matter with the current owner of the property. The settlement also provided that the current owner will indemnify Siliconix and its employees, officers, and directors against any liability that may arise out of any governmental agency actions brought for environmental cleanup of the subject site, including liability arising out of RWQCB Order No. 89-115, to which Siliconix remains nominally subject.

The second proceeding involves Siliconix's Santa Clara, California facility, which the company has owned and occupied since 1969. In February 1989, the RWQCB issued Cleanup and Abatement Order No. 89-27 to Siliconix. The Order is based on the discovery of contamination of both the soil and the groundwater on the property by certain chemical solvents. The Order calls for Siliconix to specify and implement interim remedial actions and to evaluate final remedial alternatives. The RWQCB issued a subsequent order requiring Siliconix to complete the decontamination. Siliconix is complying with the RWQCB's orders.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS  
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During the fourth quarter of the fiscal year covered by this report, no matter was submitted to a vote of security holders of the Company.

Item 4A. EXECUTIVE OFFICERS OF THE REGISTRANT  
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The following table sets forth certain information regarding the executive officers of the Company as of March 26, 1999.

Name	Age	Positions Held
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Felix Zandman*	70	Chairman of the Board, Chief Executive Officer and Director

Avi D. Eden*	51	Vice-Chairman of the Board, Executive Vice President and Director
Gerald Paul*	50	Chief Operating Officer, President and Director
Richard N. Grubb*	52	Executive Vice President, Treasurer, Chief Financial Officer and Director
Robert A. Freece*	58	Senior Vice President and Director
Abraham Inbar	70	Senior Vice President and Director
Henry V. Landau	52	Vice President; President -- Measurements Group, Inc., a subsidiary of Vishay
William J. Spires	57	Vice President and Secretary

\* Member of the Executive Committee of the Board of Directors.

Dr. Felix Zandman, a founder of the Company, has been the Chief Executive Officer and a Director of the Company since its inception. Dr. Zandman had been President of the Company from its inception until March 16, 1998, when Gerald Paul was appointed President of the Company. Dr. Zandman has been Chairman of the Board since March 1989.

Avi D. Eden has been a Director and General Counsel of the Company since June 1988, and has been Vice Chairman of the Board and Executive Vice President of the Company since August 1996.

Gerald Paul has served as a Director of the Company since May 1993 and has been Chief Operating Officer and Executive Vice President of the Company since August 1996. On March 16, 1998, Gerald Paul was appointed President of the Company. He was President of Vishay Electronic Components, Europe from January 1994 to August 1996. Dr. Paul has been Managing Director of Draloric Electronic GmbH since January 1991. Dr. Paul has been employed by Draloric since February 1978.

Richard N. Grubb has been a Director, Vice President, Treasurer and Chief Financial Officer of the Company since May 1994, and has been Executive Vice President of the Company since August 1996. Mr. Grubb has been associated with the Company in various capacities since 1972. He is a Certified Public Accountant who was previously engaged in private practice.

Robert A. Freece has been a Director of the Company since 1972. He was Vice President of the Company from 1972 until 1994, and has been Senior Vice President since May 1994.

Abraham Inbar has been a Senior Vice President of the Company since August 1996. Mr. Inbar had been President of Vishay Israel, Ltd., a subsidiary of the Company, since April 1994, and has been employed by the Company since 1973. He has been a Director of the Company since 1998.

Henry V. Landau has been a Vice President of the Company since 1983. Mr. Landau has been the President and Chief Executive Officer of Measurements Group, Inc., a subsidiary of the Company, since July 1984. Mr. Landau was an Executive Vice President of Measurements Group, Inc. from 1981 to 1984 and has been employed by the Company since 1972.

William J. Spires has been a Vice President and Secretary of the Company since 1981. Mr. Spires has been Vice President - Industrial Relations since 1980 and has been employed by the Company since 1970.

## PART II

MARKET FOR REGISTRANT'S COMMON STOCK AND RELATED SECURITY HOLDER  
MATTERS

Item 5.

The Company's Common Stock is listed on the New York Stock Exchange under the symbol VSH. The following table sets forth the high and low sales prices for the Company's Common Stock as reported on the New York Stock Exchange Composite Tape for the quarterly periods within the 1998 and 1997 calendar years indicated. Stock prices have been restated to reflect stock dividends. The Company does not currently pay cash dividends on its capital stock. Its policy is to retain earnings to support the growth of the Company's business and the Company does not intend to change this policy at the present time. In addition, the Company is restricted from paying cash dividends under the terms of the Company's revolving credit agreements. See Note 5 to the consolidated financial statements. Holders of record of the Company's Common Stock totaled approximately 2,030 at March 26, 1999.

## COMMON STOCK MARKET PRICES

	Calendar 1998		Calendar 1997	
	High ----	Low ---	High ----	Low ---
First Quarter	\$22.92	\$18.75	\$23.81	\$19.62
Second Quarter	\$23.45	\$17.26	\$29.36	\$19.50
Third Quarter	\$18.38	\$10.00	\$30.36	\$22.09
Fourth Quarter	\$17.19	\$9.19	\$26.67	\$17.62

On November 27, 1995, the Company commenced a stock repurchase program pursuant to which the Company was authorized to repurchase up to 750,000 shares of its Common Stock for an aggregate amount not to exceed \$30 million. The purchases of Common Stock by the Company under the repurchase program are made in accordance with the rules of the Securities and Exchange Commission and at the discretion of management. As of December 31, 1995 the Company had repurchased 110,000 shares at an approximate cost of \$3,578,000. No repurchases were made in 1996, 1997 or 1998.

In addition, at March 26, 1999 the Company had outstanding 8,321,654 shares of Class B Common Stock, par value \$.10 per share (the "Class B Stock"), each of which entitles the holder to ten votes. The Class B Stock generally is not transferable and there is no market for those shares. The Class B Stock is convertible, at the option of the holder, into Common Stock on a share for share basis. Substantially all such Class B Stock is owned by Dr. Felix Zandman, Mrs. Luella B. Slaner and trusts for the benefit of Mrs. Slaner's grandchildren, either directly or beneficially. Dr. Felix Zandman is an executive officer and director of the Company. Mrs. Luella B. Slaner is a director of the Company.



Item 6. SELECTED FINANCIAL DATA

The following table sets forth selected consolidated financial information of the Company for the fiscal years ended December 31, 1998, 1997, 1996, 1995 and 1994. This table should be read in conjunction with the Consolidated Financial Statements of the Company and the related notes thereto included elsewhere in this Form 10-K.

	Year Ended December 31,				
	1998 /1/ ----	1997 /2/ ----	1996 /3/ ----	1995 ----	1994 /4/ ----
	(in thousands, except per share amounts)				
Net sales.....	\$1,572,745	\$1,125,219	\$1,097,979	\$1,224,416	\$987,837
Interest expense.....	49,038	18,819	17,408	29,433	24,769
Earnings before income taxes .....	38,836	87,469	70,357	122,974	74,116
Income taxes .....	30,624	34,167	17,741	30,307	15,169
Net earnings.....	8,212	53,302	52,616	92,667	58,947
Total assets.....	2,462,744	1,719,648	1,558,515	1,543,331	1,345,070
Long-term debt.....	814,838	347,463	229,885	228,610	402,337
Working capital.....	639,783	455,134	434,199	411,286	328,322
Stockholders' equity.....	1,002,519	959,648	945,230	907,853	565,088
Basic and diluted earnings per share /5/.....	\$0.12	\$0.79	\$0.78	\$1.48	\$1.04
Weighted average shares outstanding - assuming dilution /5/.....	67,625	67,682	67,582	62,892	56,838

/1/ Includes the results from March 1, 1998 of TEMIC and special charges after taxes of \$55,335,000 (\$0.82 per share).

/2/ Includes the results from July 1, 1997 of Lite-On Power Semiconductor Corporation and special charges after taxes of \$27,692,000 (\$0.41 per share).

/3/ Includes restructuring expense of \$38,030,000 (\$0.39 per share).

/4/ Includes the results from July 1, 1994 of Vitramon.

/5/ Adjusted to reflect 2-for-1 stock split distributed June 16, 1995 and 5% stock dividends paid on June 11, 1998, June 9, 1997, June 7, 1996, March 31, 1995, and June 13, 1994.

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Introduction and Background

The Company's sales and net earnings increased significantly through 1995 primarily as a result of its acquisitions. Following each acquisition, the Company implemented programs to take advantage of distribution and operating synergies among its businesses. This implementation was reflected in increases in the Company's sales and in the decline in selling, general, and administrative expenses as a percentage of the Company's sales.

However, beginning with the last quarter of 1995 and through 1998 the Company experienced a decline in demand for its commodity-related products (fixed resistors, MLCC and tantalum capacitors) which account for approximately 50% of the Company's revenues. Such decline in demand has resulted in a decrease in revenues, earnings and backlogs of these products. The Company believes this may be primarily a result of the worldwide slowdown in demand for tantalum and multi-layer ceramic chip capacitors, and the oversupply of such products resulting in price erosion.

In order to address the slowdown in demand and price erosion resulting from an oversupply of tantalum and multi-layer ceramic chip capacitors, the Company implemented a restructuring program beginning in 1996 that included the downsizing and closing of manufacturing facilities in North America and Europe. In connection with the restructuring, the Company incurred \$38,030,000 of pretax charges for the year ended December 31, 1996 relating to employee termination and facility closure costs. In 1997 the Company incurred \$12,605,000 of restructuring expenses relating to employee termination and facility closure costs in Europe. In 1998 the Company incurred \$6,244,000 of restructuring expenses. Depending on future economic conditions, the Company may continue to downsize or close existing facilities in North America, Europe or elsewhere.

The Company's strategy contemplates transferring some of its manufacturing operations from countries with high labor costs and tax rates, such as the United States, France and Germany, to Israel, Mexico, Portugal, the Czech Republic, Taiwan and the People's Republic of China in order to benefit from lower labor costs and, in the case of Israel, to take advantage of various government incentives, including government grants and tax incentives. The Company may further reduce its costs in the face of a decline in demand by accelerating the transfer of production to countries with lower labor costs and more favorable tax environments.

The Company realizes approximately 67.3% of its revenues outside the United States. As a result, fluctuations in currency exchange rates can significantly affect the Company's reported sales and to a lesser extent earnings. Currency fluctuations impact the Company's net sales and other income statement amounts, as denominated in U.S. dollars, including other income as it relates to foreign exchange gains or losses. Generally, in order to minimize the effect of currency fluctuations on profits, the Company endeavors to:

1. borrow money in the local currencies and markets where it conducts business, and
2. minimize the time for settling intercompany transactions.

In connection with its day-to-day operations, the Company does not purchase foreign currency exchange contracts or other derivative instruments to hedge foreign currency exposures.

As a result of the increased production by the Company's operations in Israel over the past several years, the low tax rates in Israel (as compared to the statutory rate in the United States) have had the effect of increasing the Company's net earnings. The more favorable Israeli tax rates are applied to specific approved projects and normally continue to be available for a period of ten years or, if the investment in the project is over \$20 million, for a period of 15 years, which has been the case for most of the Company's projects in Israel since 1994. New

projects are continually being introduced. In addition, the Israeli government offers certain incentive programs in the form of grants designed to increase employment in Israel. However, the Israeli government has recently scaled back or discontinued some of its incentive programs. Accordingly, there can be no assurance that in the future the Israeli government will continue to offer new incentive programs applicable to the Company or that, if it does, such programs will provide the same level of benefits the Company has historically received or that the Company will continue to be eligible to take advantage of them. Although the Company might be materially adversely affected if these incentive programs were no longer available to the Company for new projects, because a majority of the Company's projects in Israel already benefit from government incentive programs, the Company does not anticipate that any cutbacks in the incentive programs would have an adverse impact on its earnings and operations for at least several years.

Israeli government grants, recorded as a reduction of costs of products sold, were \$13,116,000 for the year ended December 31, 1998, as compared to \$11,352,000 for the prior year. If the Israeli government continues its grant and incentive programs, future benefits offered to the Company by the Israeli government will likely depend on the Company's continuing to increase capital investment and the number of the Company employees in Israel.

#### Results of Operations

Income statement captions as a percentage of sales and the effective tax rates were as follows:

	Year Ended December 31,		
	1998	1997	1996
	----	----	----
Costs of products sold	75.6%	76.3%	75.2%
Gross profit	24.4	23.7	24.8
Selling, general and administrative expenses	14.9	12.2	12.9
Operating income	6.0	9.7	7.8
Earnings before income taxes	2.5	7.8	6.4
Effective tax rate	78.9	39.1	25.2
Net earnings	0.1	4.7	4.8

Year ended December 31, 1998 compared to  
Year ended December 31, 1997

#### Net Sales

Net sales for the year ended December 31, 1998 increased \$447,526,000 or 39.8% from the prior year. The increase in net sales relates primarily to the acquisition of TEMIC, which became effective March 1, 1998. Net sales of TEMIC for the ten months ended December 31, 1998 included in the Company's reported sales were \$474,188,000. LPSC was acquired by Vishay effective July 1, 1997. LPSC's sales for the year ended December 31, 1998 were \$70,655,000 compared to \$38,290,000 for the six months ended December 31, 1997. Exclusive of TEMIC and LPSC, net sales would have decreased by \$97,317,000 or 8.6%. The strengthening of the U.S. dollar against foreign currencies for the year ended December 31, 1998 in comparison to the prior year, resulted in decreases in reported sales of \$16,131,000. Moreover, the Company's net sales of passive components and semiconductor components were negatively affected by substantial price erosion resulting from oversupply of tantalum and multi-layer chip capacitors and the economic downturn in Asia.

## Costs of Products Sold

Costs of products sold for the year ended December 31, 1998 were 75.6% of net sales, as compared to 76.3% for the prior year. Gross profit, as a percentage of net sales, for the year ended December 31, 1998 increased from the comparable prior year period mainly due to the acquisition of TEMIC. TEMIC reported gross profit margins of 30.1% for the ten months ended December 31, 1998. The passive components business gross profit margins were 22.5% for the year ended December 31, 1998 as compared to 24.0% for the prior year reflecting a weakness in the passive components business. Profitability for the passive components business was negatively affected by price erosion from an oversupply of tantalum and multi-layer chip capacitors and the depressed Asian market. The results for semiconductor components were also negatively affected by decrease in demand for products in the semiconductor industry, adjustments of high inventory levels at distributors, the depressed Asian market, and a substantial price erosion.

Israeli government grants, recorded as a reduction of costs of products sold, were \$13,116,000 for the year ended December 31, 1998, as compared to \$11,352,000 for the prior year. Future grants and other incentive programs offered to the Company by the Israeli government will likely depend on the Company's continuing to increase capital investment and the number of the Company's employees in Israel. Deferred income at December 31, 1998 relating to Israeli government grants was \$59,264,000 as compared to \$59,300,000 at December 31, 1997.

## Selling, General and Administrative Expenses

Selling, general, and administrative expenses for the year ended December 31, 1998 were 14.9% of net sales, as compared to 12.2% for the prior year. The increased selling, general and administrative expenses were primarily due to the acquisition of TEMIC, for which selling, general and administrative expenses were 19.6% for the ten months ended December 31, 1998.

## Unusual Items

The Company incurred unusual items of \$29,301,000 for the year ended December 31, 1998. Approximately \$23,057,000 of these expenses relate to impairment losses related to certain joint ventures in China and Japan. The remaining \$6,244,000 of unusual items relate to the Company's restructuring of European operations (\$5,944,000) and closing of two U.S. sales offices (\$300,000). See Note 2 of the Notes to Consolidated Financial Statements for additional information on the Company's impairment losses and restructuring programs.

## Purchased In-Process Technology

In connection with the acquisition of TEMIC, the Company expensed \$13.3 million representing purchased in-process technology that had not yet reached technological feasibility and had no alternative future use (see Note 2 to Consolidated Financial Statements).

The in-process technology acquired in the TEMIC acquisition was segmented into two categories, process technology and product technology. Process technology is the process by which multiple products can be manufactured. Three separate process technologies were identified, (i) Bondwireless, (ii) 1789M Cell, and (iii) PIC .8 micron 15V Product technology is the technology behind the development of products. TEMIC has three primary product categories, (i) Power MOS, (ii) Power IC, and (iii) Standard Products. Introduction of these processes, if successful, are expected to improve the efficiency and effectiveness of TEMIC's MOSFET products and introduce new IC technology which will reduce die size by approximately 66%. This should lower production costs per unit and increase margins. Introduction of the product technologies, if successful, is expected to optimize the performance of certain MOSFETs, diodes and power ICs and introduce new applications for certain of TEMIC's products. These research and development projects are expected to reach completion and

begin generating revenues during periods ranging from 1999 to 2003. At the acquisition date, TEMIC's research and development projects ranged in completion from approximately 1% to 86% with total continuing research and development commitments to complete the projects of approximately \$7.4 million. These estimates are subject to change and, given the uncertainties of the development process, no assurances can be given that the deviations from these estimates will not occur. Additionally, these projects will require maintenance expenditures when and if they reach a state of technological and commercial feasibility.

Management believes the Company is positioned to complete each of the major research and development programs. However, there is risk associated with the completion of the projects, and there is no assurance that any project will meet either technological or commercial success. The substantial delay or outright failure of the TEMIC research and development could adversely impact the Company's financial condition.

The value assigned to purchased in-process research and development was determined by estimating the costs to develop TEMIC's purchased in-process technology into commercially viable products, estimating the resulting net cash flows from such projects, and discounting the net cash flows back to their present values. The revenue estimates used to value the in-process research and development were based on estimates of the relevant market sizes and growth factors, expected trends in technology and the nature and expected timing of new product introductions by the Company and its competitors. The estimates for costs of products sold, research and development, selling, general and administrative expenses and income taxes were calculated as a percentage of revenue and were based on historical amounts and were adjusted to reflect competition and advancing technology in the industry.

The rates utilized to discount the net cash flows to their present value are based on weighted average cost of capital and venture capital rates of return. Given the nature of the risks associated with the estimated growth, profitability and development projects, a discount rate of 20% was deemed appropriate for TEMIC's in-process projects. This discount rate is intended to be commensurate with the specific risks of achieving technological feasibility and the uncertainties in the economic estimates described above.

The estimates used by the Company in valuing in-process research and development were based on assumptions the Company believes to be reasonable but which are inherently uncertain and unpredictable. The Company's assumptions may be incomplete or inaccurate, and no assurances can be given that unanticipated events and circumstances will not occur. Accordingly, actual results may vary from the projected results. Any such variance may result in a material adverse effect on the financial condition and results of operations of the Company.

#### Interest Expense

Interest costs increased by \$30,219,000 for the year ended December 31, 1998, from the prior year due to the increase in bank borrowings necessary to fund the TEMIC and LPSC acquisitions. The Company had net borrowings of \$444,000,000 and \$130,000,000, respectively, from a group of banks to finance the acquisitions of TEMIC and LPSC.

#### Other Income

Other income decreased by \$3,737,000 for the year ended December 31, 1998 as compared to the prior year primarily due to reduced foreign exchange gains. Foreign exchange gains for the year ended December 31, 1998 were \$495,000 compared to \$3,657,000 for the year ended December 31, 1997. The Company also incurred losses of \$6,269,000 and \$5,295,000, in 1998 and 1997, respectively, relating to a forward exchange contract, which was entered into to set the purchase price in connection with the TEMIC acquisition, since the purchase price was denominated in German Marks and payable in U.S. Dollars.

## Income Taxes

The effective tax rate for the year ended December 31, 1998 was 78.9% as compared to 39.1% for the prior year. The higher tax rate for the year ended December 31, 1998 was incurred primarily due to the non-tax deductibility of the in-process research and development expense in the fourth quarter 1998 and a \$10,000,000 increase in a valuation allowance for a deferred tax asset for net operating loss carryforwards in Germany. Exclusive of the effect of special charges, the tax rate for the year ended December 31, 1998 would have been 29.0%. The continuing effect of low tax rates in Israel, as compared to the statutory rate in the United States, resulted in increases in net earnings of \$15,166,000 and \$10,685,000 for the years ended December 31, 1998 and 1997, respectively. The more favorable Israeli tax rates are applied to specific approved projects and normally continue to be available for a period of ten years or fifteen years. See "Description of Business -- Manufacturing Operations."

Year ended December 31, 1997 compared to  
Year ended December 31, 1996

## Net Sales

Net sales for the year ended December 31, 1997 increased \$27,240,000 or 2.5% from the prior year. The increase in net sales relates primarily to the acquisition of LPSC, which became effective on July 1, 1997. Net sales of Vishay LPSC for the six months ended December 31, 1997 were \$38,290,000. Exclusive of LPSC, net sales would have decreased by \$11,050,000 or 1.0%. The strengthening of the U.S. dollar against foreign currencies for the year ended December 31, 1997 in comparison to the prior year, resulted in a decrease in reported sales of \$55,424,000. Net sales, exclusive of foreign currency fluctuations and the acquisition of LPSC, would have increased by 4.0% over the prior year.

## Costs of Products Sold

Costs of products sold for the year ended December 31, 1997 were 76.3% of net sales, as compared to 75.2% for the prior year. Gross profit, as a percentage of net sales, for the year ended December 31, 1997 decreased from the prior year mainly due to a difficult pricing environment and also, as part of the Company's fourth quarter 1997 restructuring program, recorded inventory writeoffs of \$5,576,000. Exclusive of the inventory writeoff, the gross profit, as a percentage of net sales, would have been 24.2% for the year ended December 31, 1997. The acquisition of LPSC did not have a significant impact on the gross margin percentage.

Israeli government grants, recorded as a reduction of costs of products sold, were \$11,352,000 for the year ended December 31, 1997, as compared to \$8,943,000 for the prior year. Future grants and other incentive programs offered to the Company by the Israeli government will likely depend on the Company's continuing to increase capital investment and the number of the Company's employees in Israel. Deferred income at December 31, 1997 relating to Israeli government grants was \$59,300,000.

## Selling, General and Administrative Expenses

Selling, general, and administrative expenses for the year ended December 31, 1997 were 12.2% of net sales, as compared to 12.9% for the prior year. LPSC's selling, general and administrative expenses did not have a significant impact on the percentage. Exclusive of LPSC's selling, general, and administrative expenses, the expenses decreased by \$8,611,000 as compared to the prior year. This decrease relates to the cost reduction program instituted in 1996.

## Unusual Items

The Company incurred unusual items of \$14,503,000 for the year ended December 31, 1997. Approximately \$10,357,000 of these expenses relate to employee termination costs covering approximately 324 employees located in Germany and France. In addition, the Company recorded a charge of \$1,625,000 resulting from a judgment rendered by a French court against Sprague France, S.A. The Vishay subsidiary was ordered to make additional payments to certain workers laid off in the last half of 1996 as part of Vishay's restructuring programs. As of December 31, 1998 no payment has been made to the former employees. See "Legal Proceedings." The Company also incurred an unusual item of \$1,898,000 relating to a settlement with the United States government representing reimbursements for overcharges relating to military products produced prior to 1993 at one of the Company's U.S. subsidiaries. The remaining \$623,000 relates to closing a facility in France. At December 31, 1997 \$11,982,000 of restructuring costs are included in other accrued expenses.

When fully implemented, the 1997 restructuring program is expected to reduce the Company's costs by approximately \$10,000,000 annually.

## Interest Expense

Interest costs increased by \$1,411,000 for the year ended December 31, 1997 from the prior year due to the acquisition of LPSC. The Company borrowed \$130,000,000 from a group of banks to finance the acquisition of LPSC.

## Other Income

Other income decreased by \$4,255,000 for the year ended December 31, 1997 from the prior year due to an unrealized noncash loss of \$5,295,000 relating to a forward exchange contract, which was entered into in connection with the TEMIC acquisition, the purchase price of which was denominated in German Marks and payable in U.S. Dollars.

## Income Taxes

The effective tax rate for the year ended December 31, 1997 was 39.1% as compared to 25.2% for the prior year. The higher tax rate for the year ended December 31, 1997 was due to a charge of \$10,000,000 for various tax uncertainties in the fourth quarter of 1997. Without this charge, the effective tax rate for 1997 would have been 27.6%. The continuing effect of low tax rates in Israel, as compared to the statutory rate in the United States, has been to increase net earnings by \$10,685,000 and \$10,109,000 for the years ended December 31, 1997 and 1996, respectively. The more favorable Israeli tax rates are applied to specific approved projects and normally continue to be available for periods of either ten or fifteen years. See "Description of Business -- Manufacturing Operations."

## Financial Condition and Liquidity

Cash flows from operations were \$169,450,000 for the year ended December 31, 1998 compared to \$177,158,000 for the prior year. The decrease in cash flows from operations is primarily attributable to a decrease in net earnings for the year ended December 31, 1998 as compared to the year ended December 31, 1997. Net purchases of property and equipment for the year ended December 31, 1998 were \$151,682,000 compared to \$78,074,000 in the prior year. The increase in expenditures for property, plant and equipment is due primarily to capital expenditures by TEMIC. Net cash provided by financing activities of \$450,408,000 for the year ended December 31, 1998 includes approximately \$550,000,000 used to finance the acquisition of TEMIC. In March 1998, the Company finalized the sale of the IC Division of TEMIC and received \$105,755,000.

The Company incurred restructuring expense of \$12,605,000 for the year ended December 31, 1997. Approximately \$10,357,000 of this expense related to employee termination costs covering approximately 324 employees located in Germany and France. As of December 31, 1998, approximately 173 of such employees have been terminated and \$6,158,000 of the termination costs have been paid. The restructuring plan is expected to be completed by December 31, 1999. In connection with the acquisition of TEMIC, Vishay recorded restructuring liabilities of \$30,471,000. Approximately \$25,197,000 of this liability relates to employee termination costs covering approximately 498 technical, production, administrative and support employees located in the United States, Europe, and the Far East. The remaining \$5,274,000 relates to provisions for certain assets, contract cancellations and other costs. As of December 31, 1998, 86 employees have been terminated and \$10,651,000 of the termination costs were paid. Additionally, \$960,000 has been charged against the liability for the write down of certain assets and other costs. The balance of \$18,860,000 is reflected in the consolidated financial statements in other accrued expenses and is expected to be paid out in the next year.

The Company's financial condition at December 31, 1998 is strong, with a current ratio of 3.02 to 1. The Company's ratio of long-term debt, less current portion, to stockholders' equity was .81 to 1 at December 31, 1998 and .36 to 1 at December 31, 1997.

On March 2, 1998, the Company and certain of its subsidiaries obtained a \$1.1 billion revolving credit facility made available to Vishay under the:

1. Vishay Intertechnology, Inc. \$825,000,000 Long Term Revolving Credit Agreement, dated as of March 2, 1998 (the "LT Agreement"), and

2. Vishay Intertechnology, Inc. \$275,000,000 Short Term Revolving Credit Agreement, dated as of March 2, 1998 (the "ST Agreement" and collectively with the LT Agreement, the "Loan Agreements") each by and among Vishay, Comerica Bank, NationsBanc Montgomery Securities LLC and the other banks signatory thereto (collectively, the "Banks"), and Comerica Bank, as administrative agent for the Banks (the "Agent"). The Loan Agreements replace all prior loans made to Vishay by the Banks.

The LT Agreement provides for an \$825,000,000 loan, comprising a revolving credit facility and a swing line facility that mature on March 2, 2003, subject to Vishay's right to request year-to-year renewals. The 364-day ST Agreement provides for a \$275,000,000 revolving credit facility that matures on March 1, 1999. This agreement was amended on December 29, 1998 to extend the maturity date to June 1, 1999 at which time the Company can request year to year renewals. Borrowings under the Loan Agreements will bear interest at variable rates based, at the option of Vishay, on the prime rate or a eurocurrency rate and in the case of any swing line advance, the quoted rate. The borrowings under the Loan Agreements are secured by certain pledges of stock in certain significant subsidiaries and indirect subsidiaries of Vishay and certain guaranties by significant subsidiaries. The Company is restricted from paying cash dividends and must comply with certain financial covenants.

Management believes that available sources of credit, together with cash expected to be generated from operations, will be sufficient to satisfy the Company's anticipated financing needs for working capital and capital expenditures during the next twelve months.

#### Year 2000 Compliance

Many existing computer systems and software products, including hardware platforms and software applications used by the Company in its various divisions world-wide (a portion of which are provided by outside suppliers), accept only two digit entries in the date code field. As a result, computer programs or hardware that have date-sensitive software or embedded chips may not properly distinguish 21st century dates from 20th century dates. This could result in system failure or miscalculations causing disruption of operations.



The Company has accorded to each of its divisions, including those in its U.S., Asian, Israeli and European facilities, responsibility for (i) assessment of each division's business information systems and related business processes used in its operations for year 2000 readiness and (ii) implementation of remediation in those areas where year 2000 issues exist. Since each of the Company's divisions has its own unique hardware and software applications, different approaches to the year 2000 issue have been required based upon the circumstances and requirements of each specific division. In some instances, for example, specific divisions have hired external contractors to assist in addressing the year 2000 issues while in other instances, internal staff have focused on remediation of the systems. Where necessary, upgrades to year 2000 compliant versions of third party software have been purchased. In addition, the Company has begun to use the business application software of SAP for its Roederstein (U.S.) operations and for TELEFUNKEN's operations to address some of the issues of year 2000 compliance. While the Company has not yet fully tested all its systems to determine whether they are year 2000 compliant, each division is on track in bringing its systems into compliance. The Company is also well underway in bringing its Asian and Israeli computer systems into year 2000 compliance. Management does not believe the Company will suffer any material loss of customers or other material adverse effects as a result of any modifications that are being implemented to make its systems year 2000 compliant.

The Company is also assessing the possible affect on its operations of the year 2000 readiness of critical suppliers of products and services. The Company's reliance on its key suppliers, and therefore on the proper functioning of their information systems and software, is increasing, and there can be no assurance that another company's failure to address year 2000 issues could not have an adverse effect on the Company.

The Company currently estimates the total cost of its Year 2000 project to be \$1,400,000. At December 31, 1998, the Company has incurred approximately \$1,000,000 of costs in connection with its Year 2000 project. The Company believes that it is unlikely to experience a material adverse impact on its financial condition or results of operations due to year 2000 compliance issues. However, since the assessment process is ongoing, year 2000 complications are not fully known, and potential liability issues are not clear, the full potential impact of the year 2000 on the Company is not known at this time.

Management of the Company believes it has an effective program in place to resolve the year 2000 issues in a timely manner. As noted above, the Company has not yet completed all necessary phases of the year 2000 program. In the event that the Company's systems are not rendered year 2000 compliant in a timely manner, the Company may experience significant disruptions in its operations including taking customer orders, manufacturing and shipping products, invoicing customers or collecting payments. In addition, disruptions in the economy generally resulting from year 2000 issues could also materially affect the Company. The Company could be subject to litigation for computer systems product failure, for example, equipment shutdown or failure to properly date business records. The amount of potential liability and lost revenue cannot be reasonably estimated at this time.

The Company has contingency plans for certain critical applications and is working on such plans for others. These contingency plans involve, among other actions, manual workarounds and adjusting staffing strategies.

#### Euro Conversion

On January 1, 1999, 11 of the 15 member countries of the European Union adopted the euro as their common legal currency and established fixed conversion rates between their existing sovereign currencies and the euro. The Company is currently evaluating issues raised by the introduction and initial implementation of the euro on January 1, 2002. The Company does not expect costs of system modifications to be material, nor does it expect the introduction and use of the euro to materially and adversely affect its financial condition or results of operations. The Company will continue to evaluate the impact of the euro introduction.

## Inflation

Normally, inflation does not have a significant impact on the Company's operations. The Company's products are not generally sold on long-term contracts. Consequently, selling prices, to the extent permitted by competition, can be adjusted to reflect cost increases caused by inflation.

## Safe Harbor Statement

From time to time, information provided by the Company, including but not limited to statements in this report, or other statements made by or on behalf of the Company, may contain "forward-looking" information within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements involve a number of risks and uncertainties. The Company's actual results could differ materially from those discussed in the forward-looking statements. The cautionary statements set forth below identify important factors that could cause actual results to differ materially from those in any forward-looking statements made by or on behalf of the Company.

The Company offers a broad variety of products and services to its customers. Changes in demand for, or in the mix of, products and services comprising revenues could cause actual operating results to vary from those expected.

The Company's future operating results are dependent, in part, on its ability to develop, produce and market new and innovative products, to convert existing products to surface mount devices and to customize certain products to meet customer requirements. There are numerous risks inherent in this complex process, including the need for the Company to timely bring to market new products and applications to meet customers' changing needs.

The Company operates in a highly competitive environment, which includes significant competitive pricing pressures and intense competition for entry into new markets.

A slowdown in demand for passive electronic components or recessionary trends in the global economy in general or in specific countries or regions where the Company sells the bulk of its products, such as the U.S., Germany, France or the Pacific Rim, could adversely impact the Company's results of operations. This factor was particularly evident in 1998 and appears to be continuing in early 1999.

Many of the orders in the Company's backlog may be canceled by its customers without penalty. Customers may on occasion double and triple order components from multiple sources to ensure timely delivery when backlog is particularly long. The Company's results of operations may be adversely impacted if customers were to cancel a material portion of such orders.

Approximately 67% of the Company's revenues are derived from operations and sales outside the United States. As a result, currency exchange rate fluctuations, inflation, changes in monetary policy and tariffs, potential changes in laws and regulations affecting the Company's business in foreign jurisdictions, trade restrictions or prohibitions, intergovernmental disputes, increased labor costs and reduction or cancellation of government grants, tax benefits or other incentives could impact the Company's results of operations.

Specifically, as a result of the increased production by the Company's operations in Israel over the past several years, the low tax rates in Israel, as compared to the statutory rates in the U.S., have had the effect of increasing the Company's net earnings. In addition, the Company takes advantage

of certain incentive programs in Israel in the form of grants designed to increase employment in Israel. Any significant increase in the Israeli tax rates or reduction or elimination of any of the Israeli grant programs, such as described in "Description of Business--Manufacturing Operations", could have an adverse impact on the Company's results of operations.

The Company may experience underutilization of certain plants and factories in high labor cost regions and capacity constraints in plants and factories located in low labor cost regions, resulting initially in production inefficiencies and higher costs. Such costs include those associated with work force reductions and plant closings in the higher labor cost regions, as described in the Introduction and Background to this Item,) and start-up expenses, manufacturing and construction delays, and increased depreciation costs in connection with the start of production in new plants and expansions in lower labor cost regions. Moreover, capacity constraints may limit the Company's ability to continue to meet demand for any of the Company's products. During 1998, restructuring costs were particularly high as a result of the Company's accelerated effort to streamline operations in response to the continued weakness in the international electronic components market.

When the Company restructures its operations in response to changing economic conditions, particularly in Europe, labor unrest or strikes may occur, which could have an adverse effect on the Company.

The Company's results of operations may be adversely impacted by:

1. difficulties in obtaining raw materials, supplies, power, natural resources and any other items needed for the production of the Company's products;
2. the effects of quality deviations in raw materials, particularly tantalum powder, palladium and ceramic dielectric materials; and
3. the effects of significant price increases for tantalum or palladium, or an inability to obtain adequate supplies of tantalum or palladium from the limited number of suppliers.

The Company's historic growth in revenues and net earnings have resulted in large part from its strategy to expand through acquisitions. However, there is no assurance that the Company will find or consummate transactions with suitable acquisition candidates in the future. From time to time, when the Company is in the process of pursuing a strategic acquisition, the Company or the acquisition target may feel compelled for securities and other legal reasons to announce the potential acquisition or the Company's desire to enter into a certain market prior to entering into formal agreements. As a result, there can be no assurance that the Company will consummate any such acquisition.

The Company's strategy also focuses on the reduction of selling, general and administrative expenses through the integration or elimination of redundant sales offices and administrative functions at acquired companies and achievement of significant production cost savings through the transfer and expansion of manufacturing operations to lower cost regions such as Israel, Mexico, Portugal, the Czech Republic, Taiwan and the People's Republic of China. The Company's inability to achieve any of these goals could have an adverse effect on the Company's results of operations.

The Company may be adversely affected by the costs and other effects associated with

1. legal and administrative cases and proceedings, whether civil, such as environmental and product-related, or criminal;

2. settlements, investigations, claims, and changes in those items;

3. developments or assertions by or against the Company relating to intellectual property rights and intellectual property licenses; and

4. adoption of new, or changes in, accounting policies and practices and the application of such policies and practices.

The Company's results of operations may also be affected by:

1. changes within the Company's organization, particularly at the executive officer level, or in compensation and benefit plans; and

2. the amount, type and cost of the financing which the Company maintains, and any changes to the financing.

The inherent risk of environmental liability and remediation costs associated with the Company's manufacturing operations may result in large and unforeseen liabilities.

The Company's operations may be adversely impacted by:

1. the effects of war or severe weather or other acts of God on the Company's operations, including disruptions at manufacturing facilities;

2. the effects of a disruption in the Company's computerized ordering systems; and

3. the effects of a disruption in the Company's communications systems.

Management of the Company believes it has an effective program in place to resolve the year 2000 issues in a timely manner. As noted above, the Company has not yet completed all necessary phases of the year 2000 program. In the event that the Company's systems are not rendered year 2000 compliant in a timely manner, the Company may experience significant disruptions in its operations including taking customer orders, manufacturing and shipping products, invoicing customers or collecting payments. In addition, disruptions in the economy generally resulting from year 2000 issues could also materially affect the Company. The Company could be subject to litigation for computer systems product failure, for example, equipment shutdown or failure to properly date business records. The amount of potential liability and lost revenue cannot be reasonably estimated at this time.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK  
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Market Risk Disclosure

The Company's cash flows and earnings are subject to fluctuations resulting from changes in foreign currency exchange rates and interest rates. The Company manages its exposure to these market risks through internally established policies and procedures and, when deemed appropriate, through the use of derivative financial instruments. The Company's policy does not allow speculation in derivative instruments for profit or execution of derivative instrument contracts for which there are no underlying exposures. The Company does not use financial instruments for trading purposes and is not a party to any leveraged derivatives. The Company monitors its underlying market risk exposures on an ongoing basis and believes that it can modify or adapt its hedging strategies as needed.

The Company is exposed to changes in U.S. dollar LIBOR interest rates on its floating rate revolving credit facility. At December 31 1998, the outstanding balance under this facility was \$777,400,000. On a selective basis, the Company from time-to-time, enters into interest rate swap or cap agreements to reduce the potential negative impact increases in interest rates could have on its outstanding variable rate debt. The impact of interest rate instruments on the Company's results of operations in each of the three years ended December 31, 1998 was not significant. See Note 5 and 12 of the Notes to Consolidated Financial Statements for components of the Company's long-term debt and interest rate swap arrangements.

In 1998, the Company entered into an interest rate swap transaction with a term of five years, beginning in August 1998. Pursuant to these agreements, the Company paid a fixed interest rate of 6.35% on a notional amount of \$300,000,000 and received interest on the \$300,000,000 notional amount based on a three month LIBOR rate set quarterly beginning in 1998. The fair value of these swap transactions at December 31, 1998 was (7,572,000).

Foreign Exchange Risk

The Company is exposed to foreign currency exchange rate risks. The Company's significant foreign subsidiaries are located in Germany, France, Israel and the Far East. The Company continues to reduce its exposure to foreign currencies by borrowing funds in local currency to balance its foreign assets and liabilities. The Company in most locations, has introduced a "netting" policy where subsidiaries pay all intercompany balances within thirty days.

However, in the normal course of business, the financial position of the Company is routinely subjected to a variety of risks, including market risks associated with interest rate movements, currency rate movements on non-U.S. dollar denominated assets and liabilities and collectibility of accounts receivable. The Company does not anticipate material losses in these areas.

Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA  
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The following Consolidated Financial Statements of the Company and its subsidiaries, together with the report of independent auditors thereon, are presented under Item 14 of this report:

Report of Independent Auditors

Consolidated Balance Sheets -- December 31, 1998 and 1997.

Consolidated Statements of Operations -- for the years ended December 31, 1998, 1997 and 1996.

Consolidated Statements of Cash Flows -- for the years ended  
December 31, 1998, 1997 and 1996.

Consolidated Statements of Stockholders' Equity -- for the years  
ended December 31, 1998, 1997 and 1996.

Notes to Consolidated Financial Statements -- December 31, 1998.

CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND  
FINANCIAL DISCLOSURE  
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Item 9.  
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None.

PART III  
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Information with respect to Items 10, 11, 12 and 13 on Form 10-K is set forth in the Company's definitive proxy statement, which will be filed within 120 days of December 31, 1998, the Company's most recent fiscal year. Such information is incorporated herein by reference, except that information with respect to Executive Officers of Registrant is set forth in Part I, Item 4A hereof under the caption, "Executive Officers of the Registrant."

PART IV

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Item 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

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- (a) (1) All Consolidated Financial Statements of the Company and its subsidiaries for the year ended December 31, 1998 are filed herewith. See Item 8 of this Report for a list of such financial statements.
- (2) All financial statement schedules for which provision is made in the applicable accounting regulation of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.
- (3) Exhibits -- See response to paragraph (c) below.

(b) None.

(c) Exhibits:

- 2.1 Stock Purchase Agreement Among Lite-On Semiconductor Corporation, Silitek Corporation, Lite-On Technology Corporation, Dyna Investment Co., Ltd., Lite-On Inc. and Other Shareholders as Sellers and Vishay Intertechnology, Inc. as Purchaser, dated as of April 25, 1997. Incorporated by reference to Exhibit A to Schedule 13D filed on July 28, 1997.
- 2.2 Joint Venture Agreement, dated April 25, 1997, by and between Vishay Intertechnology, Inc. and Lite-On (JV Co.). Incorporated by reference to Exhibit B to Schedule 13D filed on July 28, 1997.
- 2.3 Amendment No. 1 to Joint Venture Agreement. Incorporated by reference to Exhibit C to Schedule 13D filed on July 28, 1997.
- 2.4 Stock Purchase Agreement, dated December 16, 1997, among TEMIC TELEFUNKEN microelectronic GmbH, Delagate Limited, Daimler-Benz Aerospace Aktiengesellschaft, Daimler-Benz Technology Corporation, Vishay TEMIC Semiconductor Acquisition Holdings Corp., "PAMELA" Verwaltungsgesellschaft GmbH and Vishay Intertechnology. Incorporated by reference to Exhibit A to Schedule 13D filed December 24, 1997.
- 2.5 Share Sale and Transfer Agreement, between "PAMELA" Verwaltungsgesellschaft GmbH, Vishay Intertechnology, Inc., ATMEL Corporation and Atmel Holding GmbH i.G. Incorporated by reference to Exhibit 2.2 to Form 8-K filed on March 17, 1998.
- 3.1 Composite Amended and Restated Certificate of Incorporation of the Company dated August 3, 1995. Incorporated by reference to Exhibit 3.1 to Form 10-Q for the quarter ended June 30, 1995 (the "1995 Form 10-Q"). Certificate of Amendment of Composite Amended and Restated Certificate of Incorporation of the Company. Incorporated by reference to Exhibit 3.1 to Form 10-Q for the quarter ended June 30, 1997 (the "1997 Form 10-Q").



- 3.2 Amended and Restated Bylaws of Registrant. Incorporated by reference to Exhibit 3.2 to Registration Statement No. 33-13833 of Registrant on Form S-2 under the Securities Act of 1933 (the "Form S-2") and Amendment No. 1 to Amended and Restated Bylaws of Registrant Incorporated by reference to Exhibit 3.2 to Form 10-K file number 1-7416 for fiscal year ended December 31, 1993 (the "1993 Form 10-K").
- 10.1 Performance-Based Compensation Plan for Chief Executive Officer of Registrant. Incorporated by reference to Exhibit 10.1 to the 1993 Form 10-K.
- 10.2 Vishay Intertechnology, Inc. \$825,000,000 Long Term Revolving Credit Agreement, dated as of March 2, 1998, by and among Vishay, Comerica Bank, Nationsbanc Montgomery Securities LLC and the other banks signatory thereto, and Comerica Bank, as administrative agent. Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on March 17, 1998.
- 10.3 Vishay Intertechnology, Inc. \$275,000,000 Short Term Revolving Credit Agreement, dated as of March 2, 1998, by and among Vishay, Comerica Bank, Nationsbanc Montgomery Securities LLC and the other banks signatory thereto, and Comerica Bank, as administrative agent. Incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on March 17, 1998.
- 10.4 Company Guaranty (Long Term), dated March 2, 1998, by Vishay Intertechnology, Inc. to Comerica Bank, as administrative agent. Incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on March 17, 1998.
- 10.5 Domestic Guaranty (Long Term), dated March 2, 1998, by the Guarantors signatory thereto to Comerica Bank, as administrative agent. Incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed on March 17, 1998.
- 10.6 Foreign Guaranty (Long Term), dated March 2, 1998, by the Guarantors signatory thereto to Comerica Bank, as administrative agent. Incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed on March 17, 1998.
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- 10.8 Domestic Guaranty (Short Term), dated March 2, 1998, by the Guarantors signatory thereto to Comerica Bank, as administrative agent. Incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed on March 17, 1998.
- 10.9 Employment Agreement, dated as of March 15, 1985, between the Company and Dr. Felix Zandman. Incorporated by reference to Exhibit (10.12) to the Form S-2.
- 10.10 Vishay Intertechnology 1995 Stock Option Program. Incorporated by reference to the Company's Registration Statement on Form S-8 (No. 33-59609).
- 10.11 1986 Employee Stock Plan of the Company. Incorporated by reference to Exhibit 4 to the Company's Registration Statement on Form S-8 (No. 33-7850).
- 10.12 1986 Employee Stock Plan of Dale Electronics, Inc. Incorporated by reference to Exhibit 4 to the Company's Registration Statement on Form S-8 (No. 33-7851).

10.13 Money Purchase Plan Agreement of Measurements Group, Inc. Incorporated by reference to Exhibit 10(a)(6) to Amendment No. 1 to the Company's Registration Statement on Form S-7 (No. 2-69970).

21. Subsidiaries of the Registrant.

23. Consent of Independent Auditors.

27. Financial Data Schedule.

SIGNATURES

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Pursuant to the requirement of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

March 26, 1999

VISHAY INTERTECHNOLOGY, INC.  
/s/Felix Zandman  
-----  
Felix Zandman, Director, Chairman  
of the Board, and  
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated below.

March 26, 1999

/s/Felix Zandman  
-----  
Felix Zandman, Director, Chairman  
of the Board, and Chief  
Executive Officer  
(Principal Executive Officer)

March 26, 1999

/s/Avi D. Eden  
-----  
Avi D. Eden, Director, Vice-Chairman of the Board and  
Executive Vice President

March 26, 1999

/s/Gerald Paul  
-----  
Gerald Paul, Director, President  
and Chief Operating Officer

March 26, 1999

/s/Richard N. Grubb  
-----  
Richard N. Grubb, Director,  
Executive Vice President, Treasurer and Chief  
Financial Officer  
(Principal Financial and  
Accounting Officer)

March 26, 1999

/s/Robert A. Freece  
-----  
Robert A. Freece, Director,  
Senior Vice President

March 26, 1999

/s/Abraham Inbar  
-----  
Abraham Inbar, Director  
Senior Vice President

March 26, 1999

/s/Eli Hurvitz  
-----  
Eli Hurvitz, Director

March 26, 1999

/s/Edward B. Shils  
-----  
Edward B. Shils, Director

March 26, 1999

/s/Luella B. Slaner  
-----  
Luella B. Slaner, Director

March 26, 1999

/s/Mark I. Solomon  
-----  
Mark I. Solomon, Director

March 26, 1999

/s/Jean-Claude Tine  
-----  
Jean-Claude Tine, Director

EXHIBIT INDEX

Exhibit No.	Description	Page Number in sequentially Numbered Copy
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2.1	Lite-on Stock Purchase Agreement, dated as of April 25, 1997, among Lite-On Semiconductor Corporation, Silitek Corporation, Lite-On Technology Corporation, Dyna Investment Co., Ltd., Lite-On Inc. and other shareholders as Sellers and Vishay Intertechnology, Inc. as Purchaser. Incorporated by reference to Exhibit A to Schedule 13D filed on July 28, 1997.	
2.2	Joint Venture Agreement, dated April 25, 1997, by and between Vishay Intertechnology, Inc. and Lite On [JV Co.]. Incorporated by reference to Exhibit B to Schedule 13D filed on July 28, 1997.	
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21. Subsidiaries of the Registrant.
23. Consent of Independent Auditors.
27. Financial Data Schedule.

Report of Independent Auditors

Board of Directors and Stockholders  
Vishay Intertechnology, Inc.

We have audited the accompanying consolidated balance sheets of Vishay Intertechnology, Inc. as of December 31, 1998 and 1997, and the related consolidated statements of operations, cash flows, and stockholders' equity for each of the three years in the period ended December 31, 1998. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Vishay Intertechnology, Inc. at December 31, 1998 and 1997, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 1998, in conformity with generally accepted accounting principles.

February 8, 1999, except for Note 16,  
as to which the date is March 26, 1999



Vishay Intertechnology, Inc.

Consolidated Balance Sheets

(In thousands, except per share and share amounts)

	December 31	
	1998	1997
<hr style="border-top: 1px dashed black;"/>		
Assets		
Current assets:		
Cash and cash equivalents	\$ 113,729	\$ 55,263
Accounts receivable, less allowances of \$9,758 and \$4,143	276,270	186,687
Inventories:		
Finished goods	196,551	158,933
Work in process	136,393	84,245
Raw materials	113,194	96,193
Deferred income taxes	53,389	16,115
Prepaid expenses and other current assets	67,045	48,535
	<hr style="border-top: 1px dashed black;"/>	
Total current assets	956,571	645,971
Property and equipment--at cost:		
Land	59,146	41,378
Buildings and improvements	270,095	230,772
Machinery and equipment	1,039,050	744,983
Construction in progress	69,534	50,400
	<hr style="border-top: 1px dashed black;"/>	
	1,437,825	1,067,533
Less allowances for depreciation	(440,758)	(358,391)
	<hr style="border-top: 1px dashed black;"/>	
	997,067	709,142
Goodwill	432,558	286,923
Other assets	76,548	77,612
	<hr style="border-top: 1px dashed black;"/>	
	\$2,462,744	\$ 1,719,648
	<hr style="border-top: 3px double black;"/>	

	December 31	
	1998	1997
-----		
Liabilities and stockholders' equity		
Current liabilities:		
Notes payable to banks	\$ 20,253	\$ 29,926
Trade accounts payable	92,656	47,925
Payroll and related expenses	70,490	44,039
Other accrued expenses	111,420	52,485
Income taxes	17,425	12,003
Current portion of long-term debt	4,544	4,459
	-----	
Total current liabilities	316,788	190,837
Long-term debt--less current portion	814,838	347,463
Deferred income taxes	68,933	41,701
Deferred income	59,264	59,300
Minority interest	51,858	17,930
Other liabilities	25,174	38,287
Accrued pension costs	123,370	64,482
Stockholders' equity:		
Preferred Stock, par value \$1.00 a share:		
Authorized--1,000,000 shares; none issued		
Common Stock, par value \$.10 a share:		
Authorized--75,000,000 shares;		
59,347,496 and 56,460,565 shares		
outstanding after deducting 17,191 and		
14,127 shares in treasury	5,935	5,646
Class B convertible Common Stock, par		
value \$.10 a share: Authorized--		
15,000,000 shares; 8,321,654 and		
7,925,394 shares outstanding after		
deducting 149,677		
and 205,649 shares in treasury	832	793
Capital in excess of par value	990,328	920,165
Retained earnings	14,354	75,587
Unearned compensation	(1,131)	(644)
Accumulated other comprehensive income	(7,799)	(41,899)
	-----	
	1,002,519	959,648
	-----	
	\$2,462,744	\$ 1,719,648
	=====	

See accompanying notes.

Vishay Intertechnology, Inc.

Consolidated Statements of Operations

(In thousands, except per share and share amounts)

	Year ended December 31		
	1998	1997	1996
Net sales	\$1,572,745	\$ 1,125,219	\$ 1,097,979
Costs of products sold	1,189,107	858,020	825,866
Gross profit	383,638	267,199	272,113
Selling, general, and administrative expenses	234,840	136,876	141,765
Amortization of goodwill	12,272	7,218	6,494
Unusual items	29,301	14,503	38,030
Purchased research and development	13,300	-	-
	93,925	108,602	85,824
Other income (expense):			
Interest expense	(49,038)	(18,819)	(17,408)
Other	(6,051)	(2,314)	1,941
	(55,089)	(21,133)	(15,467)
Earnings before income taxes	38,836	87,469	70,357
Income taxes	30,624	34,167	17,741
Net earnings	\$ 8,212	\$ 53,302	\$ 52,616
Basic and diluted earnings per share	\$ 0.12	\$ 0.79	\$ 0.78
Weighted average shares outstanding--assuming dilution	67,625,000	67,682,000	67,582,000

See accompanying notes.

Vishay Intertechnology, Inc.  
Consolidated Statements of Cash Flows

(In thousands)

	Year ended December 31		
	1998	1997	1996
	-----		
Operating activities			
Net earnings	\$ 8,212	\$ 53,302	\$ 52,616
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation and amortization	127,947	81,874	77,247
Loss on disposal of property and equipment	712	1,245	174
Purchased research and development	13,300	-	-
Asset impairment losses	23,057	-	-
Loss on forward exchange contract	(5,295)	5,295	-
Changes in operating assets and liabilities, net of effects from acquisitions:			
Accounts receivable	13,827	(23,339)	10,073
Inventories	13,304	19,501	(11,575)
Prepaid expenses and other current assets	(23,206)	20,496	3,438
Accounts payable	1,575	6,882	(31,573)
Other current liabilities	(25,842)	5,897	1,526
Other	21,859	6,005	26,759
	-----		
Net cash provided by operating activities	169,450	177,158	128,685
Investing activities			
Purchases of property and equipment	(151,682)	(78,074)	(136,276)
Purchases of businesses, net of cash acquired	(423,031)	(122,468)	-
Proceeds from sale of property and equipment	11,650	959	5,793
	-----		
Net cash used in investing activities	(563,063)	(199,583)	(130,483)
Financing activities			
Proceeds from long-term borrowings	5,030	4,100	3,476
Principal payments on long-term debt	(7,068)	(82,076)	(86,026)
Net proceeds on revolving credit lines	462,214	155,729	76,502
Net changes in short-term borrowings	(9,768)	(17,152)	10,066
	-----		
Net cash provided by financing activities	450,408	60,601	4,018
Effect of exchange rate changes on cash	1,671	(3,858)	(859)
	-----		
Increase in cash and cash equivalents	58,466	34,318	1,361
Cash and cash equivalents at beginning of year	55,263	20,945	19,584
	-----		
Cash and cash equivalents at end of year	\$113,729	\$ 55,263	\$ 20,945
	=====		

See accompanying notes.

Vishay Intertechnology, Inc.

Consolidated Statements of Stockholders' Equity

(In thousands, except share amounts)

	Common Stock	Class B Convertible Common Stock	Capital in Excess of Par	Retained Earnings	Unearned Compensation	Accumulated Other Comprehensive Income	Total Stockholders' Equity
Balance at December 31, 1995	\$5,114	\$ 722	\$ 734,316	\$ 146,370	\$ (364)	\$ 21,695	\$ 907,853
Net earnings	--	--	--	52,616	--	--	52,616
Foreign currency translation adjustment	--	--	--	--	--	(19,381)	(19,381)
Pension liability adjustment	--	--	--	--	--	3,446	3,446
Comprehensive income							36,681
Stock issued (10,556 shares)	1	--	618	--	(262)	--	357
Stock dividends (2,558,069; 361,108 shares)	256	36	90,932	(91,224)	--	--	--
Conversions from Class B to common (19,423 shares)	2	(2)	--	--	--	--	--
Tax effects relating to stock plan	--	--	83	--	--	--	83
Amount expended during the year	--	--	--	--	256	--	256
Balance at December 31, 1996	5,373	756	825,949	107,762	(370)	5,760	945,230
Net earnings	--	--	--	53,302	--	--	53,302
Foreign currency translation adjustment	--	--	--	--	--	(46,693)	(46,693)
Pension liability adjustment	--	--	--	--	--	(966)	(966)
Comprehensive income							5,643
Stock issued (28,486 shares)	3	--	778	--	(566)	--	215
Stock dividends (2,687,692; 378,187 shares)	269	38	85,170	(85,477)	--	--	--
Conversions from Class B to common (16,513 shares)	1	(1)	--	--	--	--	--
Stock appreciation rights	--	--	8,200	--	--	--	8,200
Tax effects relating to stock plan	--	--	68	--	--	--	68
Amount expended during the year	--	--	--	--	292	--	292
Balance at December 31, 1997	5,646	793	920,165	75,587	(644)	(41,899)	959,648
Net earnings	--	--	--	8,212	--	--	8,212
Foreign currency translation adjustment	--	--	--	--	--	38,174	38,174
Pension liability adjustment	--	--	--	--	--	(4,074)	(4,074)
Comprehensive income							42,312
Stock issued (62,221 shares)	6	--	1,056	--	(1,062)	--	--
Stock dividends (2,824,701; 396,270 shares)	283	39	69,123	(69,445)	--	--	--
Conversions from Class B to common (10 shares)	--	--	--	--	--	--	--
Tax effects relating to stock plan	--	--	(16)	--	--	--	(16)
Amount expended during the year	--	--	--	--	575	--	575
Balance at December 31, 1998	\$5,935	\$832	\$990,328	\$14,354	\$ (1,131)	\$ (7,799)	\$ 1,002,519

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements

December 31, 1998

Vishay Intertechnology, Inc. is an international manufacturer and supplier of passive electronic components and discrete active electronic components, particularly resistors, capacitors, inductors, diodes, and transistors. Electronic components manufactured by the Company are used in virtually all types of electronic products, including those in the computer, telecommunications, military/aerospace, instrument, automotive, medical, and consumer electronics industries.

1. Summary of Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements of Vishay Intertechnology, Inc. include the accounts of the Company and its majority-owned subsidiaries, after elimination of all significant intercompany transactions, accounts, and profits. The Company's investments in 20% to 50%-owned companies, in which it has the ability to exercise significant influence over operating and financial policies, are accounted for on the equity method. Investments in other companies are carried at cost.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ significantly from those estimates.

Inventories

Inventories are stated at the lower of cost, determined by the first-in, first-out method, or market.

Depreciation

Depreciation is computed principally by the straight-line method based upon the estimated useful lives of the assets. Depreciation of capital lease assets is included in total depreciation expense. Depreciation expense was \$114,592,000, \$73,329,000, and \$68,688,000 for the years ended December 31, 1998, 1997, and 1996, respectively.

1. Summary of Significant Accounting Policies (continued)

Construction in Progress

The estimated cost to complete construction in progress at December 31, 1998 is \$18,470,000.

Goodwill

Goodwill (excess of purchase price over net assets acquired) is being amortized principally over periods ranging from 30-40 years using the straight-line method. The recoverability of goodwill is evaluated at the operating unit level by an analysis of operating results and consideration of other significant events or changes in the business environment. If an operating unit has current operating losses and based upon projections there is a likelihood that such operating losses will continue, the Company will determine whether impairment exists on the basis of undiscounted expected future cash flows from operations before interest for the remaining amortization period. If impairment exists, goodwill will be reduced by the estimated shortfall of discounted cash flows. Accumulated amortization amounted to \$48,407,000 and \$35,273,000 at December 31, 1998 and 1997, respectively.

Cash Equivalents

For purposes of the Statement of Cash Flows, the Company considers demand deposits and all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

Research and Development Expenses

The amount charged to expense (exclusive of purchased in-process research and development) aggregated \$28,857,000, \$7,023,000, and \$10,429,000 for the years ended December 31, 1998, 1997, and 1996, respectively. The Company spends additional amounts for the development of machinery and equipment for new processes and for cost reduction measures.

#### Grants

Grants received from governments by certain foreign subsidiaries, primarily in Israel, are recognized as income in accordance with the purpose of the specific contract and in the period in which the related expense is incurred. Grants from the government of Israel recognized as a reduction of costs of products sold were \$13,116,000, \$11,352,000, and \$8,943,000 for the years ended December 31, 1998, 1997, and 1996, respectively. Grants receivable of \$12,828,000 and \$8,909,000 are included in other current assets at December 31, 1998 and 1997, respectively. Deferred grant income is \$59,264,000 and \$59,300,000 at December 31, 1998 and 1997, respectively. The grants are subject to conditions, including maintaining specified levels of employment for periods up to ten years. Noncompliance with such conditions could result in repayment of grants, however, management expects that the Company will comply with all terms and conditions of grants.

#### Share and Per Share Amounts

Statement of Financial Accounting Standards No. 128, Earnings Per Share requires net earnings per share to be presented under two calculations, basic earnings per share and diluted earnings per share. Basic earnings per share is computed using the weighted average number of common shares outstanding during the periods presented. Diluted earnings per share is computed using common and dilutive potential common shares outstanding during the periods presented. The Company's potential common shares consist of stock options granted under the Company's 1995, 1997, and 1998 stock option plans (see Note 10) and stock appreciation rights issued in connection with the LPSC acquisition (see Notes 2 and 6). The number of shares used in the calculation of basic earnings per common share was 67,554,000 in 1998, 67,534,000 in 1997, and 67,537,000 in 1996. The number of shares used in the calculation of diluted earnings per common share was 67,625,000 in 1998, 67,682,000 in 1997, and 67,582,000 in 1996. Options to purchase 2,746,000 shares of common stock at prices ranging from \$20.42 to \$41.13 per share were outstanding during 1998, and options to purchase 1,218,000 shares at prices ranging from \$22.89 to \$41.13 per share were outstanding during 1997, and 1996, respectively, but were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common shares. Earnings per share amounts for all periods presented reflect 5% stock dividends paid on June 11, 1998, June 9, 1997, and June 7, 1996.



1. Summary of Significant Accounting Policies (continued)

Stock-Based Compensation

Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation ("SFAS 123"), encourages entities to record compensation expense for stock-based employee compensation plans at fair value but provides the option of measuring compensation expense using the intrinsic value method prescribed in Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ("APB 25"). The Company accounts for stock-based compensation in accordance with APB 25. Pro forma results of operations as if SFAS 123 had been used to account for stock-based compensation plans are presented in Note 10.

Interest Rate Swap Agreements

The Company uses interest rate swap agreements for purposes other than trading and they are treated as off-balance-sheet items. Interest rate swap agreements are used by the Company to modify variable rate obligations to fixed rate obligations, thereby reducing the exposure to market rate fluctuations. The interest rate swap agreements are designated as hedges, and effectiveness is determined by matching the principal balances and terms with that specific obligation. Such an agreement involves the exchange of amounts based on fixed interest rates for amounts based on variable interest rates over the life of the agreement without an exchange of the notional amount upon which payments are based. The differential to be paid or received as interest rates change is accounted for on the accrual method of accounting. The related amount payable to or receivable from counterparties is included as an adjustment to interest expense and to accrued interest in other accrued expenses. Gains and losses on terminations of interest rate swap agreements are deferred as an adjustment to interest expense related to the obligation over the term of the original contract life of the terminated swap agreement. In the event of early extinguishment of the obligation, any realized or unrealized gain or loss from the swap would be recognized in income at the time of extinguishment.

Other Comprehensive Income

Effective January 1, 1998, the Company adopted Statement of Financial Accounting Standards No. 130, Reporting Comprehensive Income ("SFAS 130"), which establishes new rules for the reporting and display of comprehensive income and its components; however, the adoption of SFAS 130 had no impact on the Company's net income or

1. Summary of Significant Accounting Policies (continued)

shareholders' equity. SFAS 130 requires the Company's pension liability adjustment, and foreign currency translation adjustments which prior to adoption were reported separately in shareholders' equity, to be included in accumulated other comprehensive income. Prior-year amounts have been reclassified to conform to the requirements of SFAS 130.

Segment Data

Effective January 1, 1998, the Company adopted the Financial Accounting Standards Board's Statement of Financial Accounting Standards No. 131, Disclosures about Segments of an Enterprise and Related Information (SFAS 131). SFAS 131 establishes new standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial statements. SFAS 131 also establishes standards for related disclosures about products and services, geographic areas, and major customers. The adoption of SFAS 131 did not affect results of operations or financial position, but did affect the disclosure of segment information. (See Note 14.)

Accounting Pronouncements Pending Adoption

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities ("SFAS 133"). SFAS 133 establishes accounting and reporting standards for derivative instruments and hedging activities. It requires entities to record all derivative instruments on the balance sheet at fair value. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and the type of hedge transaction. The ineffective portion of all hedges will be recognized in earnings. The Company is required to adopt SFAS 133 effective January 1, 2000. Based on current derivative usage and hedging activities, the Company does not expect the adoption of SFAS 133 to have a material impact on its future earnings or financial position.

Reclassifications

Certain prior-year amounts have been reclassified to conform with the current presentation.

## 2. Acquisitions

On March 2, 1998, the Company purchased 80.4% of Siliconix Incorporated (NASDAQ:SILI) and 100% of TEMIC Semiconductor GmbH for a total of \$549,889,000 in cash. On March 4, 1998, the Company sold the Integrated Circuits division of TEMIC to Atmel Incorporated for a total of \$105,755,000 in cash.

The purchase of TEMIC and Siliconix ("TEMIC") was funded from the Company's \$1.1 billion revolving credit facilities made available to Vishay on March 2, 1998.

The acquisition was accounted for under the purchase method of accounting. Under purchase accounting, the assets and liabilities of TEMIC are required to be adjusted from historical amounts to their estimated fair values. Purchase accounting adjustments have been preliminarily estimated by management based upon currently available information.

Management estimated that \$13,300,000 of the TEMIC purchase price represents purchased in-process technology that had not reached technological feasibility and had no alternative future use. Accordingly, this amount was expensed with no tax benefit upon consummation of the acquisition. The value assigned to purchased in-process technology was determined by identifying research projects in areas for which technological feasibility had not been established. The value was determined by estimating the costs to develop the purchased in-process technology into commercially viable products, estimating the resulting net cash flows from such projects, and discounting the net cash flows back to their present value. The discount rate included a factor that takes into account the uncertainty surrounding the successful development of the purchased in-process technology. If these projects are not successfully developed, future revenue and profitability of Vishay may be adversely affected. Additionally, the value of other intangible assets acquired may become impaired.

In connection with the TEMIC acquisition, the Company recorded restructuring liabilities of \$30,471,000 in connection with an exit plan that management began to formulate prior to the acquisition date. Approximately \$25,197,000 of these liabilities relates to employee termination costs covering approximately 498 technical, production, administrative and support employees located in the United States, Europe, and the Pacific Rim. The remaining \$5,274,000 relates to provisions for contract cancellations and other costs. As of December 31, 1998, 86 employees have been terminated and \$10,651,000 of the termination costs were paid. Additionally, \$960,000 of contract cancellation charges and other costs were paid. The balance of

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

2. Acquisitions (continued)

\$18,860,000 is reflected in the consolidated financial statements in other accrued expenses and is expected to be paid in the next year.

The results of operations of TEMIC have been included in the Company's results from March 1, 1998. Excess of cost over the fair value of assets acquired (\$154,866,000) is being amortized principally over periods ranging from 30-40 years using the straight-line method.

In July 1997, the Company purchased 65% of the common stock of Lite-On Power Semiconductor Corporation (LPSC), a Republic of China (Taiwan) company, for \$130,000,000 in cash and stock appreciation rights with a fair value (at the time of issuance) of \$8,200,000. LPSC is a producer of discrete active electronic components with manufacturing facilities in Taiwan, China and the United States. LPSC owns 40.2% of Diodes, Inc. (AMEX:DIO). The Company utilized existing credit facilities to finance the cash portion (\$130,000,000) of the purchase price. The acquisition was accounted for under the purchase method of accounting.

The results of operations of LPSC have been included in the Company's results from July 1, 1997. Excess of cost over the fair value of net assets acquired (\$110,978,000) is being amortized on a straight-line method over an estimated useful life of forty years.

Had the TEMIC and LPSC acquisitions been made at the beginning of the respective periods, the Company's pro forma unaudited results would have been (in thousands, except per share amounts):

	Year ended December 31	
	1998	1997
	-----	
Net sales	\$ 1,655,197	\$ 1,723,818
Net earnings	6,528	41,394
Basic and diluted earnings per share	.10	.61

The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisitions, additional depreciation based on the fair value of property, plant, and equipment acquired, writeoff of purchased in-process research and development, amortization of goodwill, and related tax effects.

The unaudited pro forma results are not necessarily indicative of the results that would have been attained had the acquisitions occurred at the beginning of the periods presented.

3. Unusual Items

Unusual items in 1998 consist of the following components:

Impairment losses:

China	\$19,556,000
Nikkohm	3,501,000
Restructuring of European operations	5,944,000
Closing of two U.S. sales offices	300,000
	-----
	\$29,301,000
	=====

In May 1996, the Company signed letters of intent with the China National Non-Ferrous Metals Industry Corporation Nanchang Branch (CNNC) and United Development, Inc. to enter into joint ventures to mine, process and refine tantalum at a site in China and to build a plant in China to manufacture dipped radial and chip tantalum capacitors. Management viewed this investment in China as strategic as it would provide a presence in the Far East, another source of low-cost labor, and a stable, low-cost supply of tantalum. Through March 31, 1998, the Company continued to negotiate the terms of the joint ventures with the CNNC and conduct feasibility tests on the mine. As of March 31, 1998, the Company had removed from existing production lines and packaged for shipment to China \$18.9 million of equipment to be used in the manufacture of dipped radial and chip tantalum capacitors at the proposed plant. In addition, the Company had deferred \$1.7 million in consulting costs incurred in evaluating the potential joint venture. During fiscal 1998, several events occurred which led to the eventual abandonment of the projects in China. First, the CNNC was disbanded by the Chinese government and replaced by a smaller organization which had much less control over the various Chinese partners that would be involved in the joint ventures. The individual Chinese partners, no longer under the central control of the CNNC, began demanding to renegotiate the joint venture agreements in ways that were not acceptable to the Company. Second, the Asian economy experienced a significant downturn and demand for the Company's tantalum capacitors dropped significantly. The reduction in demand for the Company's tantalum capacitors made the building of a large factory financially impractical. Instead, the Company downsized its plans and opened a small finishing plant for tantalum capacitors in one of the Company's existing Shanghai facilities that it had acquired in 1997. Third, suppliers of tantalum outside of China were forced to lower prices due to a significant increase in supply primarily due to competition from Chinese suppliers. Fourth, in 1997 and 1998, Vishay acquired two companies that had established

3. Unusual Items (continued)

facilities in China with approximately 2,000 employees in five factories. These factories served to establish Vishay as a major components manufacturer in China without additional investment by the Company. During the fourth quarter of fiscal 1998, management evaluated the proposed joint ventures and concluded that, due to the factors described above, the Company would discontinue negotiations and abandon the proposed joint ventures. Management also concluded that the equipment had a net realizable value of \$1 million and the deferred costs were not recoverable and in accordance with the Company's accounting policy, recorded an impairment loss of \$19.6 million. Management expects to have disposed of this equipment by December 31, 1999.

In March 1995, the Company acquired a 49% interest in Nikkohm, a Japanese manufacturer and distributor of passive electronic components. The Company's investment in Nikkohm totaled \$4 million. Like the proposed Chinese joint ventures, management considered its investment in Nikkohm strategic because it provided the Company with an entry into certain Far East markets. Following the acquisition of its interest, Vishay worked with the management of Nikkohm to build Nikkohm's business and improve its profitability. Through December 31, 1997, the Company recognized a cumulative loss on its investment in Nikkohm of \$499,800 (1995-\$304,000; 1996- \$141,800; 1997-\$54,000). Management had been encouraged by Nikkohm's trend in earnings and had proposed certain marketing programs intended to further improve operating results. However, Nikkohm's results of operations began to deteriorate in fiscal 1998 due to a decrease in demand for the Company's products, particularly thin film resistors, and a downturn in the Asian economy. In addition, a significant member of Nikkohm's management resigned due to health concerns. Also, the Company's acquisitions in 1997 and 1998 had established Vishay as a major electronics components manufacturer in the Far East. During the fourth quarter of fiscal 1998, management evaluated these recent developments and concluded that the carrying amount of the investment in Nikkohm was not recoverable and in accordance with the Company's accounting policy, recorded an impairment loss of \$3.5 million.

Restructuring of European operations which resulted from the Company's recent acquisitions consists of \$5,694,000 of employee termination costs covering approximately 182 technical, production, administrative and support employees located in Germany and the United Kingdom. The remaining \$250,000 relates to lease buyout expense associated with the closing of a facility in the United Kingdom. The restructuring plan is expected to be completed by the end of 1999. At December 31, 1998, approximately 15 employees had been terminated and \$471,000 of this severance had been paid. The remainder is included in other accrued expenses.

The remaining \$300,000 of restructuring expense consists of termination costs of

3. Unusual Items (continued)

\$130,000 and lease buyout and other expenses of \$170,000 relating to the closing of two U.S. sales offices.

Unusual items expense of \$14,503,000 in 1997 consists of restructuring expense of \$12,605,000 and a settlement with the United States Government in the amount of \$1,898,000 representing reimbursements for overcharges relating to military products produced prior to 1993 at one of the Company's U.S. subsidiaries.

Restructuring expense of \$12,605,000 in 1997 results from a downsizing of the Company's European operations. Approximately \$10,357,000 of this expense relates to employee termination costs covering approximately 324 technical, production, administrative, and support employees located in Germany and France. Approximately \$623,000 of the restructuring expense relates to facility closure costs in France. The remaining \$1,625,000 relates to additional payments to certain employees laid off in the last half of fiscal 1996 in connection with Vishay's fiscal 1996 restructuring program. The payments were a result of a judgment rendered by a French court against a subsidiary of the Company. The court ruled that these employees were due additional payments under France's mandated social plan. At December 31, 1998, approximately 173 employees had been terminated and \$6,158,000 of termination costs were paid. The remaining \$5,824,000 of termination costs are included in other accrued expenses at December 31, 1998. This remaining accrual is considered adequate to complete the restructuring program and is expected to be paid by December 31, 1999.

Unusual items in 1996 represents restructuring expense of \$38,030,000, which resulted from a downsizing of the Company's worldwide operations. Approximately \$9,077,000 of restructuring expense relates to facility closure costs in North America and Europe. The remaining \$28,953,000 of these expenses relate to employee termination costs covering approximately 2,600 technical, production, administrative, and support employees located in the United States, Canada, France, and Germany. This downsizing was completed during the year ended December 31, 1998.

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

4. Income Taxes

Earnings before income taxes consists of the following components (in thousands):

	Year ended December 31		
	1998	1997	1996
Domestic	\$ (45,337)	\$ 45,832	\$ 42,406
Foreign	84,173	41,637	27,951
	<u>\$ 38,836</u>	<u>\$ 87,469</u>	<u>\$ 70,357</u>

Significant components of income taxes are as follows (in thousands):

	Year ended December 31		
	1998	1997	1996
Current:			
U.S. Federal	\$ 1,590	\$ 20,296	\$ 13,836
Foreign	12,370	6,494	8,098
State	987	2,103	1,586
	<u>14,947</u>	<u>28,893</u>	<u>23,520</u>
Deferred:			
U.S. Federal	(44)	1,476	1,632
Foreign	15,708	3,547	(7,793)
State	13	251	382
	<u>15,677</u>	<u>5,274</u>	<u>(5,779)</u>
	<u>\$30,624</u>	<u>\$ 34,167</u>	<u>\$ 17,741</u>



Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

4. Income Taxes (continued)

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts for income tax purposes. Significant components of the Company's deferred tax liabilities and assets are as follows (in thousands):

	December 31	
	1998	1997
	-----	
Deferred tax assets:		
Pension and other retiree obligations	\$ 27,839	\$ 23,150
Net operating loss carryforwards	109,545	82,510
Tax credit carryforwards	8,535	-
Restructuring reserves	7,937	5,283
Other accruals and reserves	40,643	22,767
	-----	
Total deferred tax assets	194,499	133,710
Less: Valuation allowance	(59,329)	(40,447)
	-----	
Net deferred tax assets	135,170	93,263
Deferred tax liabilities:		
Tax over book depreciation	99,890	71,122
Other--net	11,645	12,031
	-----	
Total deferred tax liabilities	111,535	83,153
	-----	
Net deferred tax assets	\$ 23,635	\$ 10,110
	=====	

A reconciliation of income tax expense at the U.S. federal statutory income tax rate to actual income tax expense is as follows (in thousands):

	Year ended December 31		
	1998	1997	1996
	-----		
Tax at statutory rate	\$ 13,593	\$ 30,612	\$ 24,625
State income taxes, net of U.S. federal tax benefit	649	1,619	1,413
Effect of foreign operations	(228)	(10,325)	(9,717)
Benefit of net operating loss carryforwards	-	(207)	(817)
Provision for estimated tax uncertainties	-	10,000	-
Increase in valuation allowance for foreign net operating loss carryforwards	10,000	-	-
Purchased research and development expense	4,655	-	-
Other	1,955	2,468	2,237
	-----		
	\$ 30,624	\$ 34,167	\$ 17,741
	=====		

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

4. Income Taxes (continued)

At December 31, 1998, the Company has the following net operating loss carryforwards for tax purposes:

		Expires -----
U.S. Federal	\$ 54,000,000	2018
Germany	145,020,000	No expiration
France	21,042,000	2000 to unlimited
Portugal	4,712,000	1999-2001
Austria	8,110,000	No expiration

Approximately \$70,892,000 of the carryforward in Germany resulted from the Company's acquisition of Roederstein, GmbH in 1993 and \$7,667,000 of the carryforward in Austria resulted from the Company's acquisition of TEMIC. Valuation allowances of \$57,054,000 and \$40,447,000 have been recorded at December 31, 1998 and 1997, respectively, for deferred tax assets related to foreign net operating loss carryforwards. In 1998, tax benefits recognized through reductions of the valuation allowance had the effect of reducing goodwill of acquired companies by \$446,000. If additional tax benefits are recognized in the future through further reduction of the valuation allowance, \$27,523,000 of such benefits will reduce goodwill.

At December 31, 1998, no provision has been made for U.S. federal and state income taxes on approximately \$339,959,000 of foreign earnings which are expected to be reinvested indefinitely. Upon distribution of those earnings in the form of dividends or otherwise, the Company would be subject to U.S. income taxes (subject to an adjustment for foreign tax credits) and withholding taxes payable to the various foreign countries. Determination of the amount of unrecognized deferred U.S. income tax liability is not practicable because of the complexities associated with its hypothetical calculation.

Income taxes paid were \$36,488,000, \$24,879,000, and \$22,141,000, for the years ended December 31, 1998, 1997, and 1996, respectively.

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

5. Long-Term Debt

Long-term debt consisted of the following (in thousands):

	December 31	
	1998	1997
Multicurrency Revolving Credit Loans	\$ 777,400	\$ 284,666
Deutsche Mark Revolving Credit Loans	--	22,365
Other Debt and Capital Lease Obligations	41,982	44,891
	-----	-----
	819,382	351,922
Less current portion	4,544	4,459
	-----	-----
	\$ 814,838	\$ 347,463
	=====	=====

At December 31, 1997, two facilities were available under the Company's amended and restated Revolving Credit and Term Loan and Deutsche Mark Revolving Credit and Term Loan agreements with a group of banks; a multicurrency revolving credit loan (interest 6.25% on U.S. Dollar borrowings and 3.95% on Deutsche Mark borrowings at December 31, 1997), and a Deutsche Mark revolving credit loan (interest 3.95% at December 31, 1997).

On March 2, 1998, the Company entered into two revolving credit agreements with a group of banks, which replaced the agreements in effect at December 31, 1997. The Company entered into the new loan agreements with the banks to finance the Siliconix and TEMIC acquisitions (see Note 2). The first agreement provides for an \$825,000,000 loan comprising a revolving credit facility and a swing line facility that mature on March 2, 2003, subject to Vishay's right to request year-to-year renewals. Interest is payable at prime or other interest rate options. The Company is required to pay certain facility fees on this facility. The second agreement provides for a \$275,000,000 364-day multicurrency revolving credit facility which matures on March 1, 1999. This agreement was amended on December 29, 1998 to extend the maturity date to June 1, 1999, at which time, the Company can request year-to-year renewals. Interest is payable at prime or other interest rate options. The Company is required to pay certain facility fees on this facility. As of December 31, 1998, the Company had \$777,400,000 outstanding under the five-year revolving credit facility (interest 5.87%). After giving effect to interest rate swaps, the interest rate on \$300,000,000 of the Company's five-year multicurrency revolving credit facility was 6.35% at December 31, 1998.

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

5. Long-Term Debt (continued)

Borrowings under the loan agreements are secured by certain pledges of stock in certain significant subsidiaries and indirect subsidiaries of Vishay and certain guaranties by significant subsidiaries. The Company is restricted from paying cash dividends and must comply with other covenants, including the maintenance of specific financial ratios.

Other debt and capital lease obligations include borrowings under short-term credit lines of \$10,470,000 and \$12,141,000 at December 31, 1998 and 1997, respectively, which are classified as long-term based on the Company's intention and ability to refinance the obligations on a long-term basis.

Aggregate annual maturities of long-term debt, are as follows:  
1999--\$4,544,000; 2000--\$4,212,000; 2001--\$6,160,000; 2002--\$1,873,000;  
2003--\$778,458,000; thereafter--\$24,135,000.

At December 31, 1998, the Company has committed and uncommitted short-term credit lines with various U.S. and foreign banks aggregating \$171,388,000, of which \$140,665,000 was unused. The weighted average interest rate on short-term borrowings outstanding as of December 31, 1998 and 1997 was 6.11% and 6.50%, respectively.

Interest paid was \$48,105,000, \$18,699,000, and \$17,736,000 for the years ended December 31, 1998, 1997, and 1996, respectively.

6. Stockholders' Equity

On May 19, 1997, the Company's shareholders approved an increase in the number of shares of Common Stock, \$.10 par value, which the Company is authorized to issue, from 65,000,000 shares to 75,000,000 shares.

The Company's Class B Stock carries ten votes per share while the Common Stock carries one vote per share. Class B shares are transferable only to certain permitted transferees while the Common Stock is freely transferable. Class B shares are convertible on a one-for-one basis at any time to Common Stock.

In connection with the acquisition of LPSC (see Note 2), the Company issued

## Notes to Consolidated Financial Statements (continued)

## 6. Stockholders' Equity (continued)

stock appreciation rights (SARs) to the former owners of LPSC. The SARs represent the right to receive in stock the increase in value on the equivalent of 1,706,000 shares of the Company's stock above \$21.90 per share. The SARs may be exercised at any time prior to July 17, 2007 at the option of the former owners of LPSC. The Company may force redemption of the SARs if the Company's stock trades above the "Strike Price" (\$45.05 per share effective July 17, 1998). The Strike Price increases by 10% each year. At a market price of \$45.05 per share for the Company's stock, the SARs would entitle the former owners of LPSC to 876,668 shares of the Company's Common Stock. The fair value of the SARs as of July 17, 1998 was determined to be \$8,200,000 using the binomial option pricing model.

Unearned compensation relating to Common Stock issued under employee stock plans is being amortized over periods ranging from three to five years. At December 31, 1998, 166,868 shares are available for issuance under stock plans.

## 7. Other Income (Expense)

Other income (expense) consists of the following (in thousands):

	Year ended December 31		
	1998	1997	1996
Foreign exchange gains	\$ 495	\$ 3,657	\$ 371
Loss on forward exchange contract	(6,269)	(5,295)	-
Investment income	4,687	2,353	1,586
Minority interest in income of subsidiaries	(3,810)	(2,092)	(489)
Equity in net income of affiliates	1,084	1,090	318
Loss on sale of fixed assets	(712)	(1,245)	(174)
Other	(1,526)	(782)	329
	\$ (6,051)	\$ (2,314)	\$ 1,941

In connection with the Company's acquisition of all of the common stock of TEMIC Semiconductor GmbH and 80.4% of the common stock of Siliconix Incorporated, the Company entered into a forward exchange contract in December 1997 to protect against the impact of fluctuations in the exchange rate between the U.S. Dollar and the Deutsche Mark since the purchase price was denominated in Deutsche Marks and payable in U.S. Dollars. At December 31, 1997, the Company had an unrealized loss on this contract of \$5,295,000 which resulted from marking the contract to market value. On March 2, 1998, the forward exchange contract was settled and the Company recognized an additional loss of \$6,269,000.

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

8. Other Comprehensive Income

The income tax effects allocated to and the cumulative balance of each component of other comprehensive income (loss) are as follows (in thousands):

	Beginning Balance	Before- Tax Amount	Tax (Benefit) Expense	Net-of- Tax Amount	Ending Balance
-----					
December 31, 1998					
Pension liability adjustment	\$ (4,312)	\$(9,090)	\$(5,016)	\$ (4,074)	\$(8,386)
Currency translation adjustment	(37,587)	38,174	-	38,174	587
	-----	-----	-----	-----	-----
	\$(41,899)	\$29,084	\$(5,016)	\$34,100	\$(7,799)
=====					
December 31, 1997					
Pension liability adjustment	\$ (3,346)	\$(2,714)	\$(1,748)	\$ (966)	\$(4,312)
Currency translation adjustment	9,106	(46,693)	-	(46,693)	(37,587)
	-----	-----	-----	-----	-----
	\$5,760	\$(49,407)	\$(1,748)	\$(47,659)	\$(41,899)
=====					
December 31, 1996					
Pension liability adjustment	\$(6,792)	\$3,446	\$ -	\$3,446	\$(3,346)
Currency translation adjustment	28,487	(19,381)	-	(19,381)	9,106
	-----	-----	-----	-----	-----
	\$21,695	\$(15,935)	\$ -	\$(15,935)	\$5,760
=====					

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

9. Pensions and Other Postretirement Benefits

The Company maintains several defined benefit pension and nonpension postretirement plans which cover substantially all full-time U.S. employees. The following table sets forth a reconciliation of the benefit obligation, plan assets, and accrued benefit cost related to these plans (in thousands):

	Pension Benefits		Other Benefits	
	1998	1997	1998	1997
Change in benefit obligation:				
Benefit obligation at beginning of year	\$98,991	\$87,740	\$7,796	\$6,977
Service cost	3,828	2,999	287	252
Interest cost	6,726	6,266	494	499
Employee contributions	1,782	1,969	-	-
Actuarial losses (gains)	7,057	5,850	(94)	356
Benefits paid	(7,419)	(5,833)	(506)	(288)
Benefit obligation at end of year	\$110,965	\$ 98,991	\$ 7,977	\$ 7,796
Change in plan assets:				
Fair value of plan assets at beginning of year	\$98,388	\$87,368		
Actual return on plan assets	707	12,753		
Company contributions	2,070	2,114		
Plan participants' contributions	1,782	1,969		
Benefits paid	(7,412)	(5,816)		
Fair value of plan assets at end of year	\$ 95,535	\$ 98,388		
Funded status	\$(15,430)	\$ (603)	\$ (7,977)	\$ (7,796)
Unrecognized net actuarial loss	15,184	370	547	641
Unrecognized transition obligation	27	137	2,993	3,207
Unamortized prior service cost	173	368	279	310
Net amount recognized	\$ (46)	\$ 272	\$ (4,158)	\$ (3,638)

Amounts recognized in the consolidated balance sheet consist of:

Prepaid benefit cost	\$4,452	\$3,984	\$ -	\$ -
Accrued benefit liability	(7,816)	(3,712)	(4,158)	(3,638)
Accumulated other comprehensive income	3,318	-	-	-
Net amount recognized	\$ (46)	\$ 272	\$ (4,158)	\$ (3,638)



Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

9. Pensions and Other Postretirement Benefits (continued)

	Pension Benefits		Other Benefits	
	1998	1997	1998	1997
Weighted-average assumptions as of December 31				
Discount rate	6.50%	6.75%	6.50%	6.75%
Expected return on plan assets	8.50% - 9.50%	8.50% - 9.50%		
Rate of compensation increase	4.50%	4.50%		

	Pension Benefits			Other Benefits		
	1998	1997	1996	1998	1997	1996
(In Thousands)						
Components of net periodic benefit cost:						
Annual service cost	\$5,830	\$ 4,849	\$5,091	\$287	\$ 252	\$236
Less employee contribution	2,002	1,850	1,842	-	-	-
Net service cost	3,828	2,999	3,249	287	252	236
Interest cost	6,726	6,266	6,014	494	499	485
Expected return on plan assets	(8,463)	(7,511)	(6,634)	-	-	-
Amortization of prior service cost	195	233	-	31	31	31
Amortization of transition obligation	311	311	311	214	214	214
Amortization of (gains) losses	(201)	(201)	(201)	-	5	19
Net periodic pension cost	\$2,396	\$2,097	\$2,739	\$1,026	\$1,001	\$985

The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the pension plans with accumulated benefit obligations in excess of plan assets were \$98,043,000, \$91,596,000, and \$83,739,000, respectively, as of December 31, 1998 and \$1,266,889, \$1,184,489, and \$0, respectively, as of December 31, 1997.

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

9. Pensions and Other Postretirement Benefits (continued)

The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the pension plans with projected benefit obligations in excess of plan assets were \$110,965,000, \$101,414,000 and \$95,535,000, respectively, as of December 31, 1998 and \$79,852,000, \$70,565,000, and \$77,023,000, respectively, as of December 31, 1997.

The Company's nonpension postretirement plan is funded as costs are incurred. The plan is contributory, with employee contributions adjusted for general inflation or inflation in costs under the plan. The plan was amended in 1993 to cap employer contributions at 1993 levels. The impact of a one-percentage-point change in assumed health care cost trend rates on the net periodic benefit cost and postretirement benefit obligation is immaterial.

Many of the Company's U.S. employees are eligible to participate in 401(k) savings plans, some of which provide for Company matching under various formulas. The Company's matching expense for the plans was \$4,672,000, \$2,126,000, and \$2,250,000 for the years ended December 31, 1998, 1997, and 1996, respectively. The Company's matching expense for 1998 reflects \$2,920,000 of expense related to Siliconix Incorporated, which was acquired effective March 2, 1998.

The Company provides pension and similar benefits to employees of certain foreign subsidiaries consistent with local practices. German subsidiaries of the Company have defined benefit pension plans. The Company acquired 100% of TEMIC Semiconductor GmbH on March 2, 1998, including its pension plan. The following table sets forth a reconciliation of the benefit obligation, plan assets, and accrued benefit cost related to the German plans.

	Pension Benefits	
	1998	1997
	(In Thousands)	
Change in benefit obligation:		
Benefit obligation at beginning of year	\$ 64,758	\$ 70,398
Service cost	510	107
Interest cost	6,025	4,261
Actuarial losses	6,855	3,177
Acquisition	34,536	-
Benefits paid	(5,036)	(3,273)
Foreign currency translation	4,122	(9,912)
Benefit obligation at end of year	\$ 111,770	\$ 64,758
Change in plan assets:		
Fair value of plan assets at beginning of year	\$ 13,735	\$ 13,734
Actual return on plan assets	624	259
Company contributions	2,754	2,551
Benefits paid	(2,872)	(2,426)
Foreign currency translation	986	(383)
Fair value of plan assets at end of year	\$ 15,227	\$ 13,735

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

9. Pensions and Other Postretirement Benefits (continued)

Pension Benefits		
	1998	1997
(In Thousands)		
Funded status	\$ (96,543)	\$ (51,023)
Unrecognized net actuarial losses	7,002	4,657
Unrecognized transition obligation (asset)	(19)	(21)
Unamortized prior service cost	168	254
Net amount recognized	\$ (89,392)	\$ (46,133)
Amounts recognized in the consolidated balance sheet consist of:		
Accrued benefit liability	\$ (99,476)	\$ (52,193)
Accumulated other comprehensive income	10,084	6,060
Net amount recognized	\$ (89,392)	\$ (46,133)

Weighted-average assumptions as of December 31

Discount rate	6.50%	7.00%
Rate of compensation increase	3.00%	2.50%

Pension Benefits			
	1998	1997	1996
(In Thousands)			
Components of net periodic benefit cost:			
Service cost	\$ 510	\$ 107	\$126
Interest cost	6,025	4,261	5,082
Expected return on plan assets	(476)	(1,179)	(1,174)
Amortization of prior service cost	86	106	133
Amortization of transition obligation	(2)	(4)	-
Amortization of (gains) losses	62	-	-
Net periodic pension cost	\$6,205	\$3,291	\$4,167

The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the German pension plans with accumulated benefit obligations and projected benefit obligations in excess of plan assets were \$111,770,000, \$111,871,000, and \$15,227,000, respectively, as of December 31, 1998 and \$64,758,000, 64,449,000, and \$13,735,000, respectively, as of December 31, 1997.

## Notes to Consolidated Financial Statements (continued)

## 10. Stock Options

The Company has three stock option programs. Under the 1995 Stock Option Program, certain key executives of the Company were granted options on March 3, 1995, to purchase 1,218,000 shares of the Company's common stock. The options were fully vested on the date of grant and expire March 1, 2000, with one-third exercisable at \$22.89, one-third exercisable at \$28.79, and one-third exercisable at \$41.13. At December 31, 1998, all 1,218,000 options remain outstanding.

Under the 1997 Stock Option Program, certain executive officers, key employees, and consultants of the Company were granted options on May 21, 1998, to purchase 1,528,000 shares of the Company's common stock. The options were fully vested on the date of grant and expire June 1, 2008, with one-third exercisable at \$20.42, one-third at \$23.48, and one-third at \$25.52. At December 31, 1998, all 1,528,000 options remain outstanding.

Under the 1998 Stock Option Program, certain executive officers and key employees were granted options on October 6, 1998 to purchase 852,000 shares of the Company's common stock. The options, which are exercisable at \$10.50, vest evenly over a six-year period and expire March 16, 2008. At December 31, 1998, all 852,000 options remain outstanding and 648,000 options are available for grant under the Program.

The following table summarizes information concerning outstanding options at December 31, 1998:

Range of Exercise Prices	Number of Options Outstanding at 12/31/98	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price
\$10.50	852,000	9.76	\$10.50
\$20.42-\$28.79	2,340,000	6.52	\$24.07
\$41.13	406,000	1.17	\$41.13
Total	3,598,000	6.70	\$22.79

## Notes to Consolidated Financial Statements (continued)

## 10. Stock Options (continued)

The following is provided to comply with the disclosure requirements of SFAS 123. If compensation cost for these programs had been determined using the fair-value method prescribed by SFAS 123, the Company's results for the year ended December 31, 1998 would have been reduced to the pro forma amounts indicated below (in thousands, except per share amount):

Net (loss)	\$(1,906)
Basic and diluted (loss) per share	\$ (0.03)

The weighted average fair value of the options granted in 1998 was estimated using the Black-Scholes option pricing model, with the assumptions presented below. For options granted in 1998 with an exercise price equal to the market value, the weighted average fair value was \$6.52 and the weighted average exercise price was \$14.51. For options granted in 1998 with an average exercise price greater than the market value, the weighted average fair value was \$7.22 and the weighted average exercise price was \$25.87.

	1998 Stock Option Program	1997 Stock Option Program
	-----	
Expected dividend yield	-	-
Risk-free interest rate	4.2%	5.7%
Expected volatility	48.3%	48.3%
Expected life (in years)	4.5	8

## 11. Leases

Total rental expense under operating leases was \$23,703,000, \$9,413,000, and \$9,679,000, for the years ended December 31, 1998, 1997, and 1996, respectively.

Future minimum lease payments for operating leases with initial or remaining noncancelable lease terms in excess of one year are as follows: 1999--\$20,097,000; 2000--\$17,026,000; 2001--\$14,288,000; 2002--\$12,523,000; 2003--\$12,182,000; thereafter--\$61,512,000.

Notes to Consolidated Financial Statements (continued)

12. Financial Instruments

The Company uses financial instruments in the normal course of its business, including derivative financial instruments, for purposes other than trading. These financial instruments include debt and interest rate swap agreements. The notional or contractual amounts of these commitments and other financial instruments are discussed below.

Concentration of Credit Risk

Financial instruments with potential credit risk consist principally of accounts receivable. Concentrations of credit risk with respect to receivables are limited due to the Company's large number of customers and their dispersion across many countries and industries. At December 31, 1998 and 1997, the Company had no significant concentrations of credit risk.

Interest Rate Swap Agreements

In connection with its multicurrency revolving line of credit, the Company entered into several interest rate swap agreements in August 1998 to exchange variable and fixed rate interest payment obligations without the exchange of the underlying principal amounts. As of December 31, 1998, the Company was a party to five interest rate swap agreements with a total notional amount of \$300,000,000. Under these agreements, the Company paid a fixed rate of 6.35% and received a variable rate of 5.83% at December 31, 1998. These interest rate swap agreements mature in August 2003. There were no interest rate swap agreements outstanding at December 31, 1997. The fair value of the interest rate swap agreements at December 31, 1998 was (\$7,572,000).

Cash and Cash Equivalents, Notes Payable, and Long-Term Debt

The carrying amounts reported in the consolidated balance sheet approximate fair value.

### 13. Current Vulnerability Due to Certain Concentrations

#### Sources of Supply

Although most materials incorporated in the Company's products are available from a number of sources, certain materials (particularly tantalum and palladium) are available only from a relatively limited number of suppliers. Tantalum, a metal, is the principal material used in the manufacture of tantalum capacitor products. It is purchased in powder form primarily under annual contracts with domestic suppliers at prices that are subject to periodic adjustment. The Company is a major consumer of the world's annual tantalum production. There are currently three major suppliers that process tantalum ore into capacitor grade tantalum powder. Although the Company believes that there is currently a surplus of tantalum ore reserves and a sufficient number of tantalum processors relative to foreseeable demand, and that the tantalum required by the Company has generally been available in sufficient quantities to meet requirements, the limited number of tantalum powder suppliers could lead to increases in tantalum prices that the Company may not be able to pass on to its customers. Palladium is primarily purchased on the spot and forward markets, depending on market conditions. Palladium is considered a commodity and is subject to price volatility. Although palladium is currently found in South Africa and Russia, the Company believes that there are a sufficient number of domestic and foreign suppliers from which the Company can purchase palladium. However, an inability on the part of the Company to pass on increases in palladium costs to its customers could have an adverse effect on the margins of those products using the metal.

#### Geographic Concentration

To address the increasing demand for its products and in order to lower its costs, the Company has expanded, and plans to continue to expand, its manufacturing operations in Israel in order to take advantage of that country's lower wage rates, highly skilled labor force, government-sponsored grants, as well as various tax abatement programs. These incentive programs have contributed substantially to the growth and profitability of the Company. The Company might be materially and adversely affected if these incentive programs were no longer available to the Company or if hostilities were to occur in the Middle East that materially interfere with the Company's operations in Israel.

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

14. Business Segment and Geographic Area Data

Vishay Intertechnology, Inc. designs, manufactures, and markets electronic components that cover a wide range of products and technologies. The Company has two reportable segments: Passive Electronic Components (Passives) consisting principally of fixed resistors, solid tantalum surface mount chip capacitors, solid tantalum leaded capacitors, wet/foil tantalum capacitors, multi-layer ceramic chip capacitors, film capacitors and inductors and Active Electronic Components (Actives) consisting principally of diodes, transistors, power MOSFETS, power conversion and motor control integrated circuits.

The Company evaluates performance and allocates resources based on several factors, of which the primary financial measure is business segment operating income excluding amortization of intangibles and special charges. The accounting policies of the business segments are the same as those described in the summary of significant accounting policies (Note 1). The operating results of Actives reflect the acquisition of 80.4% of Siliconix, Incorporated and 100% of TEMIC Semiconductor GmbH as of March 2, 1998 and Lite-On Power Semiconductor as of July 1, 1997. Business segment assets are the owned or allocated assets used by each business.

The corporate component of operating income represents corporate selling, general, and administrative expenses. Corporate assets include corporate cash, property, plant, and equipment, and certain other assets.

	December 31		
	1998	1997	1996
----- (In Thousands) -----			
<b>Business Segment Information</b>			
<b>Net Sales:</b>			
Passives	\$1,027,902	\$1,086,929	\$1,097,979
Actives	544,843	38,290	-
	-----	-----	-----
	\$1,572,745	\$1,125,219	\$1,097,979
	=====	=====	=====
<b>Operating Income:</b>			
Passives	\$114,747	\$138,185	\$146,212
Actives	51,516	2,959	-
Corporate	(17,465)	(10,821)	(15,864)
Unusual items	(29,301)	(14,503)	(38,030)
Purchased research and development	(13,300)	-	-
Amortization of goodwill	(12,272)	(7,218)	(6,494)
	-----	-----	-----
	\$93,925	\$108,602	\$85,824
	=====	=====	=====



Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

14. Business Segment and Geographic Information (continued)

	1998	December 31 1997	1996
	-----		
	(In Thousands)		
Business Segment Information			
Depreciation Expense:			
Passives	\$74,173	\$69,716	\$68,513
Actives	40,210	3,409	-
Corporate	209	204	175
	-----		
	\$114,592	\$73,329	\$68,688
	=====		
Total Assets:			
Passives	\$1,693,554	\$1,506,191	\$1,556,311
Actives	750,875	211,684	-
Corporate	18,315	1,773	2,204
	-----		
	\$2,462,744	\$1,719,648	\$1,558,515
	=====		
Capital Expenditures:			
Passives	\$87,168	\$69,617	\$135,757
Actives	59,969	8,285	-
Corporate	4,545	172	519
	-----		
	\$151,682	\$78,074	\$136,276
	=====		

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

14. Business Segment and Geographic Information (continued)

The following geographic area data include net sales based on revenues generated by subsidiaries located within that geographic area and property, plant, and equipment based on physical location:

d

	1998	December 31 1997	1996
	----- (In Thousands) -----		
<b>Geographic Area Information</b>			
<b>Net Sales:</b>			
United States	\$659,845	\$624,377	\$557,935
Germany	519,114	249,298	286,253
Asia Pacific	185,784	44,647	8,439
France	119,992	114,704	152,525
Other	88,010	92,193	92,827
	-----	-----	-----
	\$1,572,745	\$1,125,219	\$1,097,979
	=====		
<b>Property, Plant, and Equipment (Net):</b>			
United States	\$352,007	\$205,784	\$227,471
Germany	153,423	110,827	156,944
Israel	283,691	271,180	254,171
Asia Pacific	67,051	42,522	94
France	45,461	43,071	61,863
Other	95,434	35,758	10,119
	-----	-----	-----
	\$997,067	\$709,142	\$710,662
	=====		

Vishay Intertechnology, Inc.

Notes to Consolidated Financial Statements (continued)

15. Summary of Quarterly Financial Information (Unaudited)

Quarterly financial information for the years ended December 31, 1998 and 1997 is as follows:

(In thousands, except per share amounts)

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter	
	1998	1997	1998	1997	1998	1997	1998	1997
Net sales	\$348,744	\$ 273,262	\$ 412,844	\$ 272,661	\$ 399,499	\$285,352	\$411,658	\$293,944
Gross profit	85,204	65,604	102,392	65,630	97,595	70,392	98,447	65,573
Net earnings (loss)	16,536/1/	19,658	16,766	19,948	12,121	20,695	(37,211)/2/	(6,999)
Basic and diluted earnings (loss) per share/4/:	\$ .24/1/	\$ .29	\$ .25	\$ .30	\$ .18	\$ .30	\$(.55)/2/	\$(.10)/3/
Total Year								
	1998	1997						
Net sales	\$1,572,745	\$1,125,219						
Gross profit	383,638	267,199						
Net earnings (loss)	8,212	53,302						
Basic and diluted earnings (loss) per share/4/:	\$ .12	\$ .79						

/1/ A forward exchange contract loss (\$6,269,000) reduced net earnings by \$3,924,000 or \$.06 per share in the first quarter of 1998.

/2/ Charges for restructuring (\$6,244,000), impairment losses (\$23,057,000), purchased research and development (\$13,300,000), reduction of a deferred tax asset (\$10,000,000), and other noncash charges (\$1,815,000) reduced net earnings by \$51,411,000 or \$.76 per share in the fourth quarter of 1998.

/3/ Charges for restructuring (\$12,605,000), various tax uncertainties (\$10,000,000), forward exchange contract loss (\$5,295,000), inventory reserves (\$5,576,000), and a government settlement (\$1,898,000) reduced net earnings by \$27,692,000 or \$.41 per share in the fourth quarter of 1997.

/4/ Adjusted to give retroactive effect to 5% stock dividends in June 1998 and 1997.

16. Subsequent Events

On March 26, 1999, the Company finalized the sale of Nicolitch, S.A., its French manufacturer of printed circuit boards to Leonische Drahtwerke AG. In connection with the sale, the Company received proceeds of approximately \$9,824,000 and recorded a noncash book loss of approximately (\$11,500,000). Nicolitch had net sales of \$24,000,000 and net loss of (\$105,000) for 1998.

## COMPANY SUBSIDIARIES

Name	Jurisdiction	Percent of Equity*
Vishay Lite-On Holdings PTE Ltd.	Singapore	65%
Vishay Lite-On PTE Ltd.	Singapore	100%
Lite-On Power Semiconductor Corporation	Taiwan	100%
Fabtech, Inc.	Delaware	100%
Diodes, Inc.	Delaware	40.24%
Kaihong	China	70%
Diodes, Inc. Taiwan	Taiwan	100%
Finemind Holding Company	Hong Kong	100%
Seefull Electronic Company	China	100%
Pamela Verwaltungsgesellschaft GmbH	Germany	100%
Vishay Temic Semiconductor GmbH	Germany	100%
Temic Semiconductor Itzehoe GmbH	Germany	100%
Temic Telefunken Microelectronic Phillipines, Inc.	Phillipines	100%
Temic Telefunken Microelectronics GesmbH	Austria	100%
Shanghai Temic Discrete Semiconductors Ltd.	China	100%
Shanghai Temic Opto Semiconductors Ltd.	China	70%
Vishay Hungary	Budapest	100%
Vishay Temic Acquisition Holding Corporation	Delaware	100%
Siliconix, Inc.	Delaware	80.4%
Siliconix Technology C.V.	Netherlands	100%
Siliconix Ltd.	England	100%
Siliconix Hong Kong Ltd.	Hong Kong	100%
Temic PTE Ltd.	Singapore	100%
Siliconix Taiwan Ltd.	Taiwan	100%
Shanghai Simconix Electronic Company Ltd.	China	90%
Temic Japan KK	Japan	100%
Temic of North America, Inc.	New Jersey	100%
Nippon Vishay, K.K.	Japan	100%
Vishay F.S.C., Inc.	Barbados	100%
Vishay VSH Holdings, Inc.	Delaware	100%
Vishay Roederstein Electronics, Inc.	Delaware	100%

Note: Names of Subsidiaries are indented under name of Parent.

\* Certain Directors' or other shares required by statute in foreign jurisdictions and totalling less than 1% of equity are omitted.

Name	Jurisdiction	Percent of Equity*
Vishay Measurements Group, Inc.	Delaware	100%
Vishay MicroMesures SA	France	100%
Measurements Group GmbH	Germany	100%
Grupo Da Medidas Iberica S.L.	Spain	100%
Vishay Israel Limited	Israel	100%
Z.T.R. Electronics Ltd.	Israel	100%
Vishay International Trade Ltd.	Israel	100%
Dale Israel Electronics Industries, Ltd.	Israel	100%
Draloric Israel Ltd.	Israel	100%
V.I.E.C. Ltd.	Israel	100%
Vilna Equities Holding, B.V.	Netherlands	100%
Visra Electronics Financing B.V.	Netherlands	100%
Measurements Group (U.K.) Ltd.	England & Wales	100%
Vishay Europe GmbH	Germany	57.8%
	by Vishay Israel;	38.5%
	by Vishay;	

		2.4% by Vilna;
		1.3% by Dale
Vishay Electronic GmbH	Germany	100%
Roederstein Electronics Portugal Lda.	Portugal	100%
Vishay Bauelemente Vertrieb GmbH	Germany	78%
Vishay Bauelemente Vertrieb A.G.	Switzerland	100%
Vishay Vertrieb Elektronischer Bauelemente Ges. mbH	Austria	100%
Klevestav-Roederstein Festigheter AB	Sweden	50%
Vishay Components, S.A.	Spain	100%

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Note: Names of Subsidiaries are indented under name of Parent.

\* Certain Directors' or other shares required by statute in foreign jurisdictions and totalling less than 1% of equity are omitted.

Name	Jurisdiction	Percent of Equity*
Vishay Components Nederland BV	Netherlands	100%
Vishay Benelux	Belgium	100%
Fabrin Roederstein, S.A.	Denmark	80%
Vishay Components OY	Finland	100%
Okab Roederstein Finland OY	Finland	44.4%
Rogin Electronic S.A.	Spain	33%
Roederstein Norge AS	Norway	40%
Roederstein-Hilfe-GmbH	Germany	100%
Draloric Electronic SPOL S RO	Czech Republic	100%
Vishay S.A.	France	99.8%
Sfernice Ltd.	England & Wales	100%
Ultronix, Inc.	Delaware	100%
Vishay Thin Film, Inc.	New York	100%
Vishay Techno Components Corp. Components Corp.	Delaware	100%
E-Sil Components Ltd.	England & Wales	100%
Vishay Components (U.K.) Ltd.	England & Wales	100%
Grued Corporation	Delaware	100%
Con-Gro Corp.	Delaware	100%
Gro-Con, Inc.	Delaware	100%
Angstrohm Precision, Inc.	Delaware	100%
Angstrohm Holdings, Inc.	Delaware	100%
Vishay Resistor Products (U.K.) Ltd.	England & Wales	100%
Heavybarter, Unlimited	England & Wales	100%
Vishay-Mann Limited	England & Wales	100%
Vitramon, Ltd.	England & Wales	100%
Vishay Dale Holdings, Inc.	Delaware	100%
Vishay Dale Electronics, Inc.	Delaware	100%
Components Dale de Mexico S.A. de C.V.	Mexico	100%

Note: Names of Subsidiaries are indented under name of Parent.

\* Certain Directors' or other shares required by statute in foreign jurisdictions and totalling less than 1% of equity are omitted.

Name	Jurisdiction	Percent of Equity*
Electronica Dale de Mexico S.A. de C.V.	Mexico	100%
Vishay Electronic Components Asia Pte., Ltd.	Singapore	100%
Dale Test Laboratories, Inc.	South Dakota	100%
Angstrohm Precision, Inc. (Maryland)	Maryland	100%
Vishay Bradford Electronics, Inc.	Delaware	100%
Vishay Sprague Holdings Corp.	Delaware	100%
Vishay Service Center, Inc.	Massachusetts	100%
Vishay Sprague Sanford, Inc.	Maine	100%
Vishay Sprague, Inc.	Delaware	100%
Vishay Sprague Canada Holdings Inc.	Canada	100%
Sprague Electric of Canada Limited	Canada	100%
Sprague France S.A.	France	100%
Vishay Sprague Palm Beach, Inc.	Delaware	100%
Vishay Acquisition Holdings Corp.	Delaware	100%
Vishay Vitramon, Incorporated	Delaware	100%
Vitramon Pty. Limited	Australia	100%
Vitramon Far East Pte. Ltd.	Singapore	100%

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Note: Names of Subsidiaries are indented under name of Parent.

\* Certain Directors' or other shares required by statute in foreign jurisdictions and totalling less than 1% of equity are omitted.



## Consent of Ernst &amp; Young, LLP, Independent Auditors

We consent to the incorporation by reference in the following registration statements on Form-S-8 of Vishay Intertechnology, Inc. and in the related Prospectuses of our report dated February 8, 1999, (except for Note 16, as to which the date is March 26, 1999), with respect to the consolidated financial statements of Vishay Intertechnology, Inc. included in its Annual Report (Form 10-K) for the year ended December 31, 1998.

Registration Statement Number	Description
33-7850	1986 Employee Stock Plan of Vishay Intertechnology, Inc.
33-7851	1986 Employee Stock Plan of Dale Electronics, Inc.
33-59609	Vishay Intertechnology, Inc. 1995 Stock Option Program

Philadelphia, Pennsylvania  
March 31, 1999

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VISHAY INTERTECHNOLOGY INC  
1,000

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JAN-01-1998  
DEC-31-1998  
113,729  
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286,028  
(9,758)  
446,138  
956,571  
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0.12