



FINANCIALS AND METRICS Q2 2022

Highlights Q2 2022

- Revenues Q2 of \$864 million.
- Gross margin Q2 of 30.3%; adjusted gross margin of 31.0%.
- Operating margin Q2 of 17.5%; adjusted operating margin of 18.3%.
- EPS Q2 of \$0.78; adjusted EPS of \$0.82.
- Free Cash for trailing 12 months of \$139 million.
- Total Stockholder Return Q2 of \$40.6 million--\$14.3 million of dividend payments and \$26.3 million of stock repurchases.
- Guidance Q3 2022 for revenues of \$860 to \$900 million and at a gross margin of 29.0% plus/minus 50 basis points at an exchange rate USD/EUR of 0.98.

Quarterly Financials Results

in millions, except per share amounts	Q2 2022	Q1 2022	Q2 2021
Net revenues	\$864	\$854	\$819
Gross profit	\$261	\$259	\$229
	30.3%	30.3%	28.0%
Operating income	\$151	\$146	\$125
	17.5%	17.1%	15.3%
Net earnings attributable to Vishay stockholders	\$112	\$104	\$93
Weighted average shares outstanding for EPS	144	146	145
EPS	\$0.78	\$0.71	\$0.64
EBITDA	\$192	\$181	\$163
	22.2%	21.2%	19.9%

Adjusted Quarterly Financials Results

in millions, except per share amounts	Q2 2022	Q1 2022	Q2 2021
Net revenues	\$864	\$854	\$819
Gross profit	\$268	\$259	\$229
	31.0%	30.3%	28.0%
Operating income	\$158	\$146	\$125
	18.3%	17.1%	15.3%
Net earnings attributable to Vishay stockholders	\$118	\$104	\$89
Weighted average shares outstanding for EPS	144	146	145
EPS	\$0.82	\$0.71	\$0.61
EBITDA	\$199	\$181	\$163
	23.0%	21.2%	19.9%

Reconciliation of GAAP to Adjusted

in millions, except for per share amounts	Q2 2022	Q1 2022	Q2 2021
GAAP net earnings attributable to Vishay stockholders	\$112	\$104	\$93
<u>Reconciling items affecting gross profit</u>			
Impact of the COVID-19 pandemic	\$7	-	-
<u>Other reconciling items affecting operating income</u>			
Impact of the COVID-19 pandemic	\$1	-	-
<u>Reconciling items affecting tax expense (benefit):</u>			
Change in tax laws and regulations	-	-	(\$4)
Tax effects of pre-tax items above	(\$2)	-	-
Adjusted net earnings	\$118	\$104	\$89
Adjusted weighted average diluted shares outstanding	144	146	145
Adjusted earnings per diluted share	\$0.82	\$0.71	\$0.61

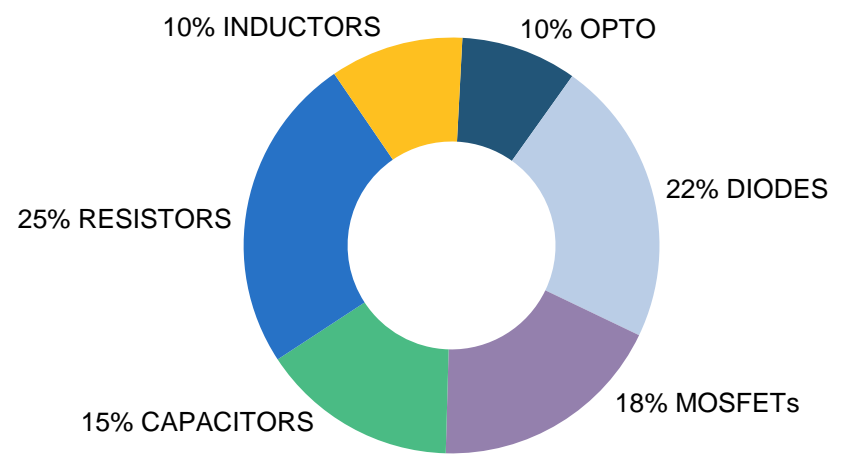
Book-to-Bill Detail

	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
Book-to-bill Vishay	1.07	1.14	1.09	1.26	1.38
Book-to-bill distribution	1.05	1.16	1.06	1.29	1.41
Book-to-bill OEMs	1.11	1.13	1.15	1.23	1.34
Book-to-bill semiconductors	1.07	1.14	1.08	1.27	1.41
Book-to-bill passive components	1.07	1.15	1.11	1.26	1.35
Book-to-bill Americas	1.02	1.24	1.10	1.30	1.33
Book-to-bill Asia	0.88	1.02	1.00	1.14	1.29
Book-to-bill Europe	1.35	1.23	1.21	1.41	1.54

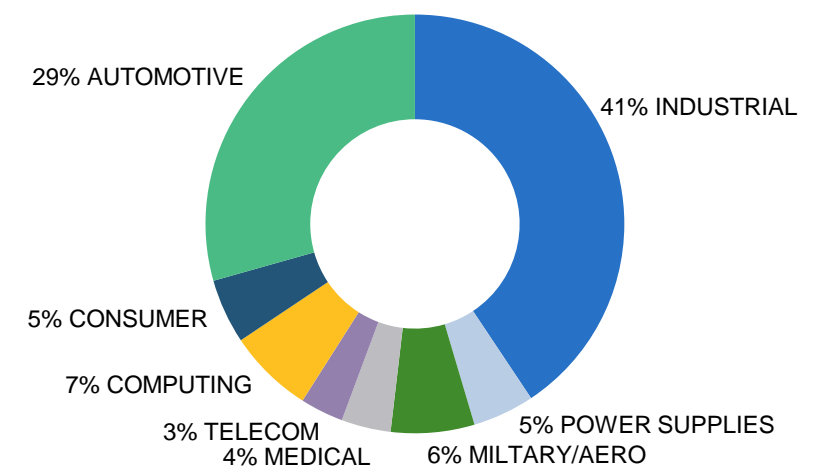
Operational Metrics

		Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
Change in ASP Vishay	vs. prior quarter	2.9	2.4	1.3	1.3	1.0
	vs. prior year	8.1	6.0	3.4	2.2	(0.3)
Change in ASP semiconductors	vs. prior quarter	4.7	3.4	1.7	2.2	1.5
	vs. prior year	12.9	8.8	5.0	3.8	(0.7)
Change in ASP passive components	vs. prior quarter	1.1	1.4	0.8	0.3	0.4
	vs. prior year	3.7	3.2	1.7	0.5	0.1
FX effect on revenues	vs. prior quarter	(\$14)	(\$5)	(\$8)	(\$5)	\$0
	vs. prior year	(\$34)	(\$20)	\$34	\$2	\$22
Backlog	at quarter end	\$2,425	\$2,417	\$2,307	\$2,244	\$2,050
	in months	8.4	8.5	8.2	8.3	7.5

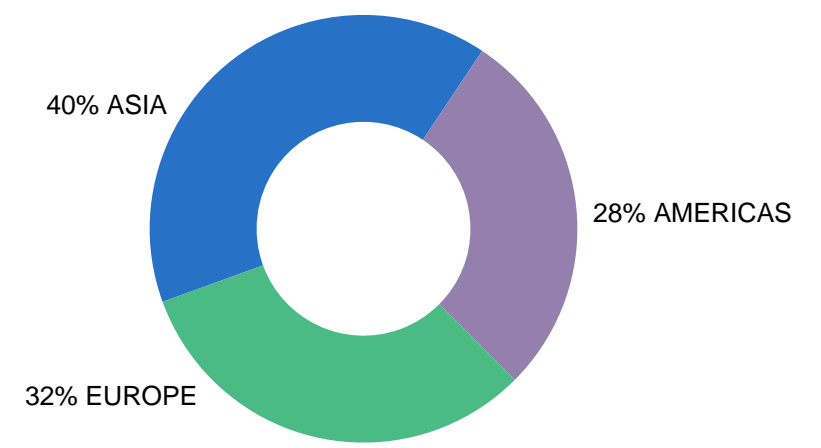
Revenues Q2 2022: \$864 million



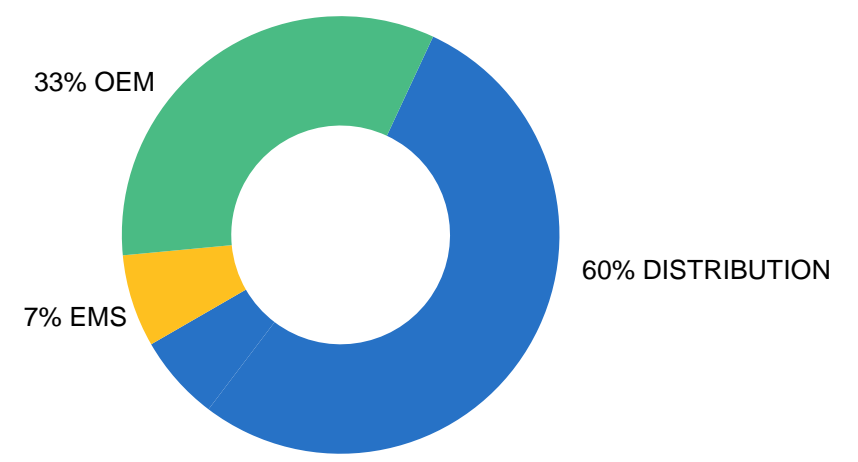
BUSINESS SEGMENTS



END MARKETS

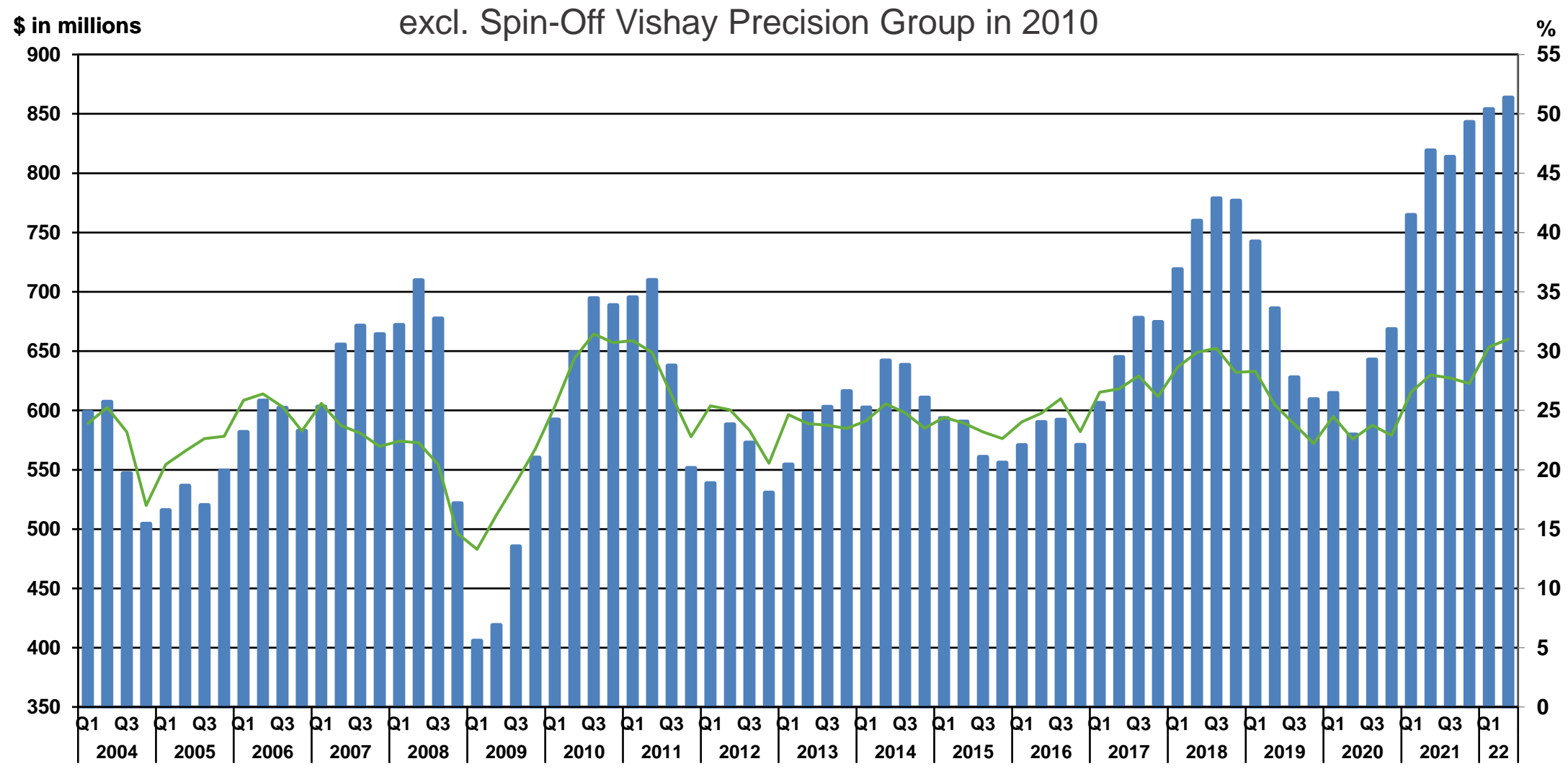


REGIONS



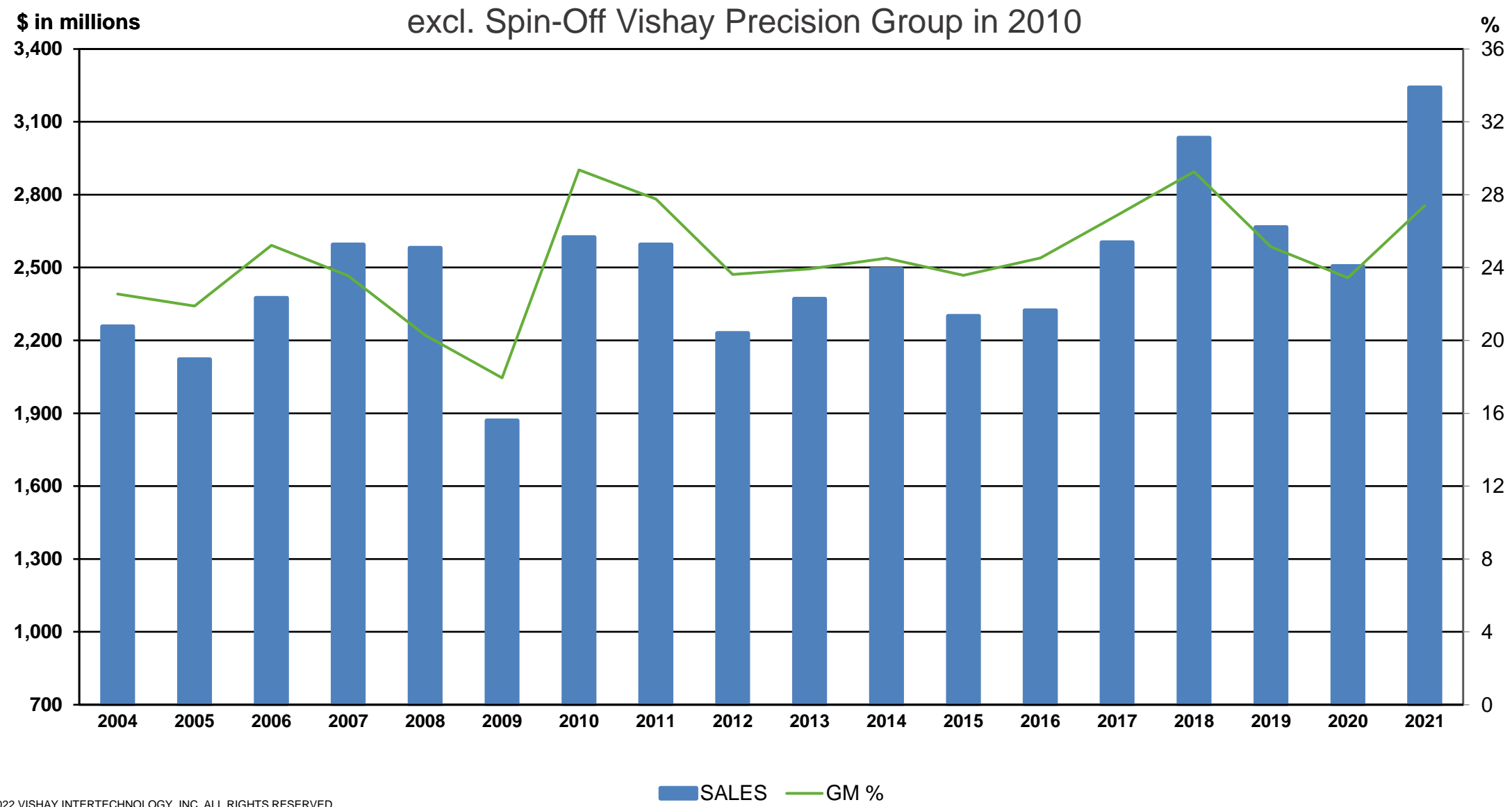
SALES CHANNELS

Vishay Revenues and Gross Margin % Quarterly

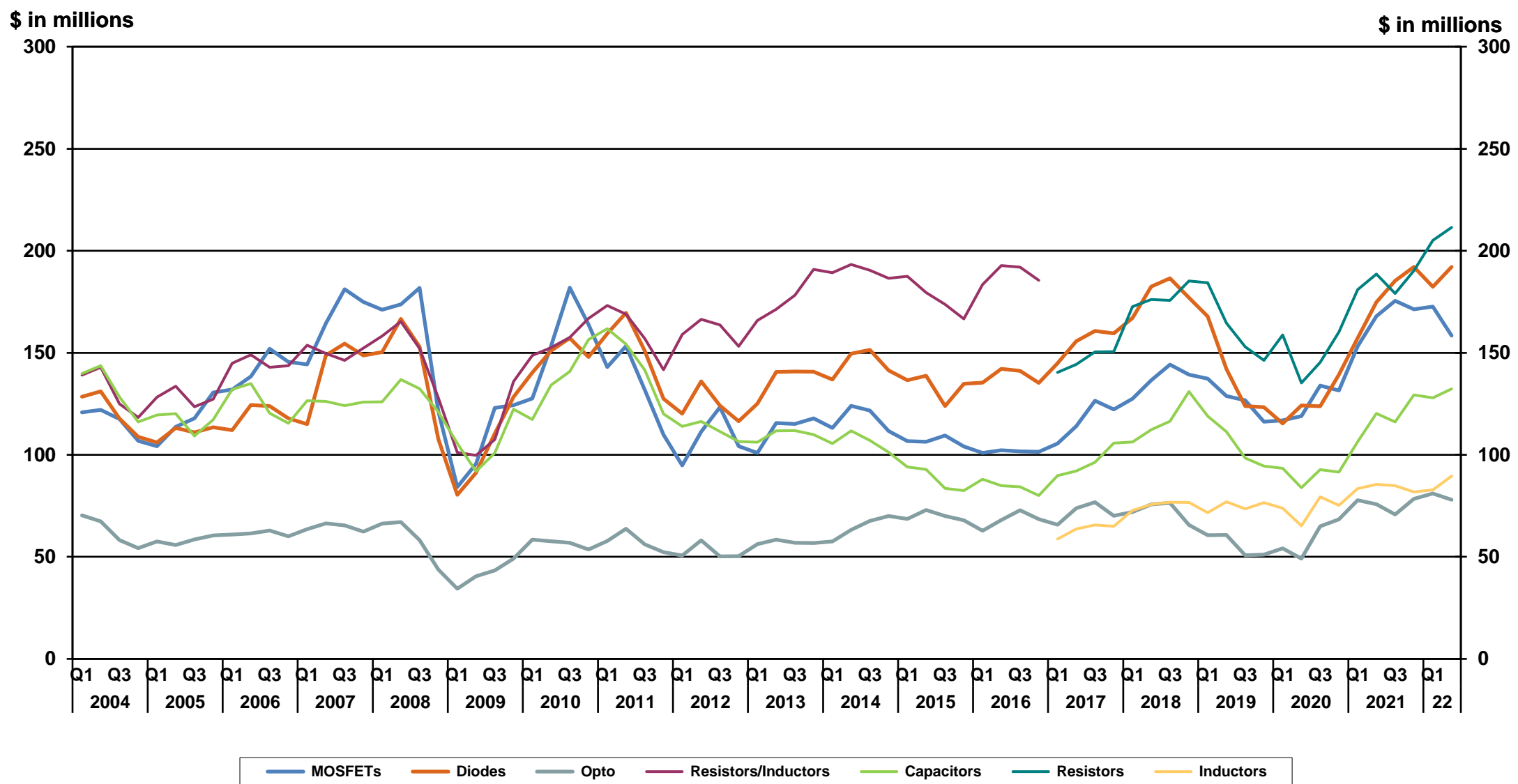


■ SALES — GM %

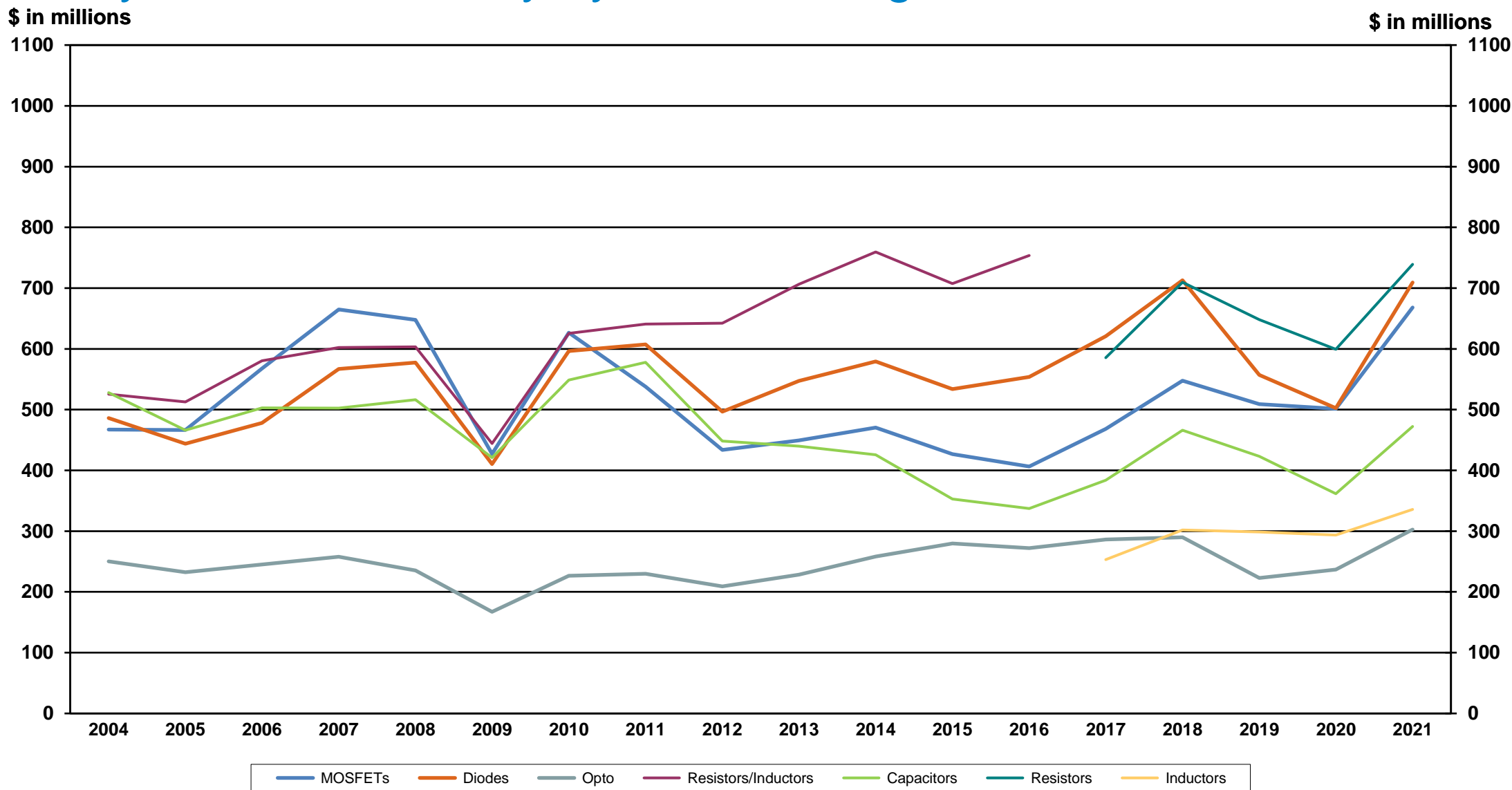
Vishay Revenues and Gross Margin % Yearly



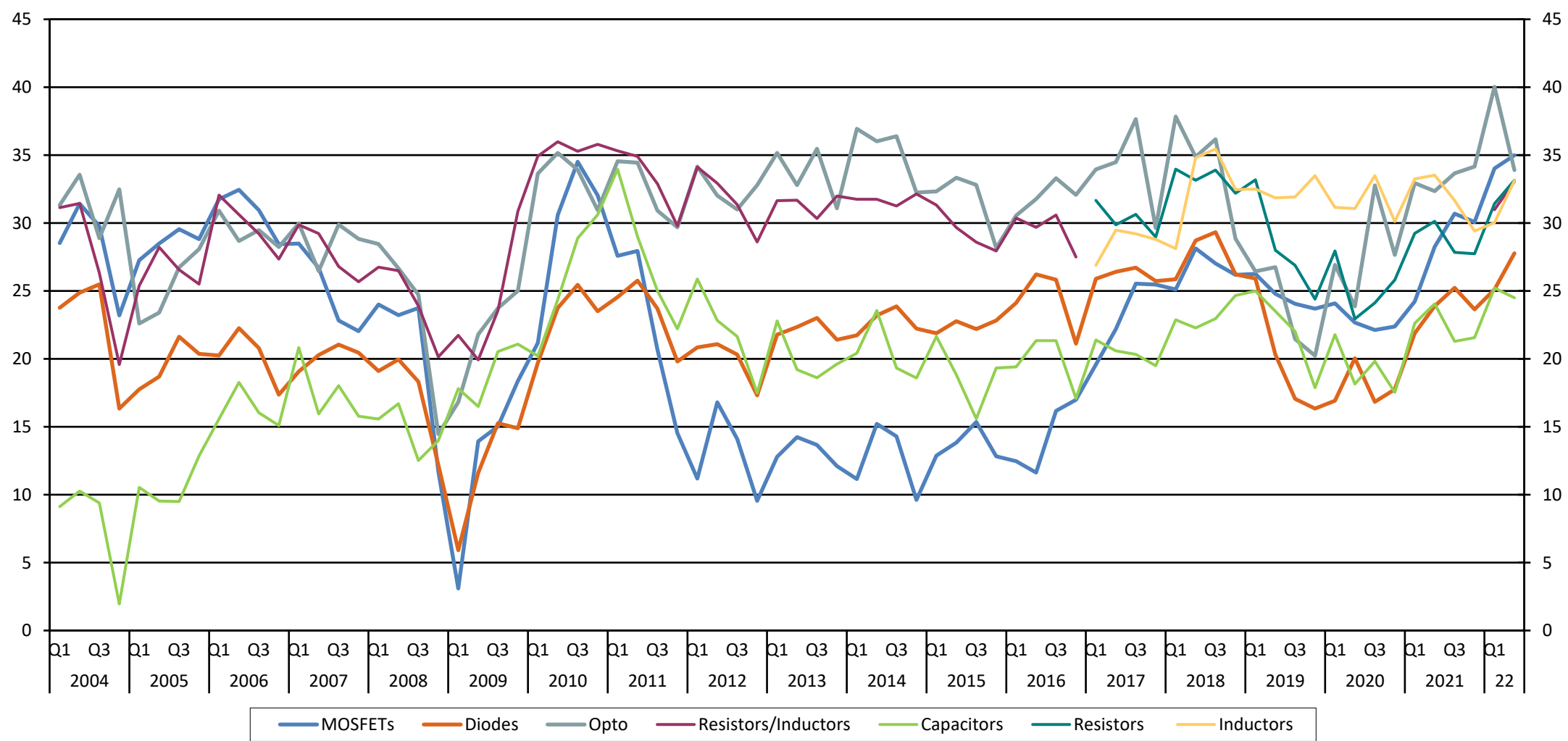
Vishay Revenues Quarterly by Product Segment



Vishay Revenues Yearly by Product Segment



Vishay Gross Margins Quarterly by Product Segment



Vishay Gross Margins Yearly by Product Segment

